



MOATAZ ATALLAH

📍 Al Khobar, Saudia Arabia

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PROFESSIONAL SUMMARY

A highly organised and detail-oriented professional with a comprehensive understanding of sales and inventory management techniques. Demonstrates the ability to work independently with minimal oversight while also thriving as part of a sales team. Known for a friendly and engaging personality, confident manner, and articulate communication skills. Committed to providing exceptional customer service, with a proven track record of responding effectively to timeframes and deadlines. Career goals include further developing expertise in sales management and enhancing team collaboration skills. Productive employee with proven track record of successful project management and producing quality outcomes through leadership and team motivation. Works with clients to determine requirements and provide excellent service.

PROFESSIONAL EXPERIENCE

SALES EXECUTIVE, 02/2021 - Current

Sunlight Facility Management, Al Khobar, Saudi Arabia

- Developed and implemented sales strategies, achieving consistent revenue growth.
- Built and maintained strong client relationships, ensuring repeat business.
- Resolved customer complaints quickly, enhancing client satisfaction.
- Collaborated with cross-functional teams to achieve business objectives.

SALES EXECUTIVE, 05/2018 - 07/2019

Floor World International, Muscat, Oman

- Customized service offerings to meet client needs, increasing sales opportunities.
- Coordinated with marketing teams to boost profits.
- Provided accurate pricing and quotations to support client decision-making.

SALES EXECUTIVE, 04/2013 - 04/2018

Early Learning Center, Dubai, UAE

- Consistently achieved and exceeded monthly sales targets.
- Built trust and loyalty through excellent customer service.
- Delivered engaging sales presentations to prospective clients.

CALL CENTER AGENT & TELESALLES, 01/2011 - 01/2013

Contact Center International (CCI), Egypt

- Cold-called clients to build leads database and increase conversion rates.

- Handled inbound and outbound calls, resolving customer inquiries effectively.

KEY SKILLS

- Sales Strategy & Negotiation
- Customer Relationship Management (CRM)
- Team Collaboration & Leadership
- Business Development & Client Onboarding
- Customer Service & Retention
- Sales Forecasting & Performance Tracking
- Communication & Problem-Solving

LANGUAGES

Arabic:

English:

PERSONAL INFORMATION

- Nationality: Egyptian
- Driving Licence: Saudi Driving License

EDUCATION

Mansoura University, Mansoura, Egypt, 01/2009
Bachelor of Arts