

YOUSIF H ALKHALDI

Saudi Arabia | +966580098895 | nh_r@hotmail.com

SUMMARY

With over 13 years at Aramco, our team has developed a deep expertise in business development, with a strong focus on delivering high-efficiency solutions across **procurement, asset management, sales, and accounting**. We specialize in implementing best-practice frameworks that enhance productivity and operational effectiveness. Our proficiency in organizational planning and forecasting reflects our commitment to continuous improvement and innovation within Aramco's dynamic environment. We remain dedicated to aligning our strategies with the organization's mission, bringing diverse perspectives that enrich and support our shared goals.

EXPERIENCE

01/2019 to 10/2024

Business Development (Operation Excellence)

ARAMCO

- Subject Matter Expert (SME) for organisations development | competitor strategies | strengths & weakness improvement | Compliance assurance strategies | .
- Certified Operation Excellence (OE) enhancing processes improvement, Business development .
- Operational Framework Development for Enterprise resources planning (procurement , Assets , Sales , Accounting)
- Integration and customisation, workflow optimization and automation. Delivering high Quality of SLA & KPI. Customer measurement & Feedback.
- Workflow designer | Policy Manager | Area Management improvement | Stockholders Manual Writer | Risk analysts | GRC | Project integration principles.
- RFID Solutions | Asset labelling solutions | MDD Best physical receiving.
- Operation assessments required by organisations | evaluating and researching resources trends, Test& Determine resources, vendors, best solutions products delivery.
- Costumer understanding, Pre-assessment, Resources Cost Planning | RFP | Track Deliveries, Installation, Conduct Testing, CRM Reporting Structures.

01/2013 to 01/2020

Asset Management

ARAMCO

- Full understanding of ITSM | SAP ERP | S / 4 HANA | Service now | HP Asset Manager | S MAX |
- Assets acquisition , Assets Classification, Commission, Disposal, Retirement, discrepancies, inventory management, ensuring life cycle efficiency for company resources, Asset warehouse management.
- Physical inventory | DATA Correction | Reporting missing assets | aiding strategy and missing budget allocation, Certified ISO 55001 | CRM .
- Obsolete management |Scrapping , retirement Assets | sales transactions .
- Best methodologies of maintaining assets forecasting & Planning .
- Our benchmark with other companies comes with Area improvements practices taking advantage of solutions, our knowledge establishes full plan of RFID solutions saving companies resources and data accuracy.

01/2012 to 01/2016

Procurement Specialist

ARAMCO

- PO, PR, MB1C, CRPO, B2B, B2C preparation and processing procurement requests Ensuring compliance with company procurement policies and regulations | supply chain .
- Procurement strategies | Conducting market | Cost-Saving | manage budgets | Negotiating contracts | SLA Measurement.

SKILLS

Business Development
Supply chain management
Certified O.E | ISO 55001 |
Certified Lean Six Sigma | CRM
ITSM | Service now | SAP | CRM
Specialized ERP
MS Office
HDI

SMEs HSE Adviser
Team leadership
Vendor Management
Contracting
GRC | Audit
Internal controls
Analytical Reporting

LANGUAGES

English:

Proficient

C2

Arabic:

Proficient

C2

EDUCATION

01/2014

Bridging equivalents to Bachelor's degree
Industrial technology college

01/2012

associate degree
Electronics and control Technical collage TVTC