

GABER IBRAHIM MOHAMED

El Geneina Street 20, Alexandria, Egypt

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Professional Summary

Experienced and results-driven store manager with over 8 years in retail, sales, and team supervision. Proven ability to drive revenue growth, manage store operations, and lead high-performing teams. Seeking to leverage my marketing, sales, and HR knowledge in a progressive organization.

Work Experience

Store Manager - Zidane Clothing - Othaim Mall, Saudi Arabia (Jan 2021 - Dec 2023)

- Managed day-to-day store operations and a team of 10+ staff.
- Achieved monthly sales targets by optimizing customer experience and promotions.
- Handled customer complaints and improved satisfaction scores by 30%.

Store Manager - Dubarry Omim - Othaim Mall, Saudi Arabia (Jan 2019 - Dec 2021)

- Increased sales by 20% through improved merchandising and team coaching.
- Implemented employee training programs to boost productivity.

Supervisor - Farm Fresh, Egypt (Jan 2017 - Dec 2019)

- Supervised store inventory and staff scheduling.
- Supported customer service and cashier operations.

Advertising Representative - Local Agency, Egypt (Jan 2016 - Dec 2017)

- Managed product promotions and marketing campaigns.
- Worked with graphic teams to design flyers and banners.

Coordinator - Carrefour, Egypt (Jan 2014 - Dec 2016)

- Assisted in inventory management and vendor coordination.

Education

Commercial Technical Institute - Accounting Department

Grade: Good

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Certifications & Courses

- ICDL (MS Word, Excel, PowerPoint, Internet)
- MBA in Marketing - [Online Course, 2024]
- Soft Skills Development - Communication, Problem Solving
- Sales and Negotiation Skills - Practical Selling Techniques
- HR Fundamentals - Recruitment, Employee Coordination

Key Skills

- Retail Sales & Customer Service
- Store Operations Management
- Leadership & Team Building
- Visual Merchandising
- Communication & Interpersonal Skills
- Time Management
- Problem Solving
- MS Office (Word, Excel, PowerPoint)