

Mazen Mohamed Hassan

✉ Mazenmoh35@gmail.com

☎ 0545939676

📍 Riyadh, Saudi Arabia

in [Mazen Mohamed](#)

🏠 Transferable residence

Objective

Sales Specialist and Business Developer seeking to leverage strong negotiation skills, market knowledge, and relationship-building expertise to drive revenue growth and expand business opportunities in a dynamic and growth-focused company.

Professional Experience

Sales Executive

Shgardi Company • Saudi Arabia

12/2024 - Present

- Expanded company network through key partnerships, especially in the food service sector.
- Exceeded monthly sales targets by 40-50%, resulting in strong revenue growth.
- Skilled in identifying potential business opportunities and closing partnership deals.
- Strong negotiation abilities to onboard new clients and partners.
- Provided tailored solutions to meet client needs and ensure long-term collaboration.
- Managed the full sales cycle, from outreach to closing and post-sale support.

Sales Representative

EL Rahmany Company • Egypt

02/2023 - 02/2024

- Promoting and selling the company's products or services to clients.
- Exceeded monthly sales targets by 15–20%, resulting in strong revenue growth.
- Identifying and reaching out to potential customers.
- Building and maintaining strong relationships with clients.
- Understanding customer needs and offering tailored solutions.
- Striving to achieve sales targets and increase revenue.
- Ensuring customer satisfaction through excellent communication and service.

Technical Skills

Market Research & Competitive Analysis , B2B & B2C Sales Strategy , Digital Communication Platforms, Customer service, Printer Operation, CRM, Negotiation / Closing Deals, Product Knowledge ,UI Design, UX, User Research , Web Design , Prototyping , Wireframing , User Flows / Journey Mapping, Database , Microsoft Office, Html, CSS, SQL, Google Sheets.

Soft Skills

Communication | Active Listening, Persuasion & Influence, Problem Solving, Time Management, Teamwork | Collaboration, Adaptability, Customer-Centric Mindset,

Education

BCS in Computer Science 2019/2023

Modern Academy

GPA(3.16)