

MOULALI P

SENIOR MEDICAL REPRESENTATIVE

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📍 Ballari, Karnataka 583101



Education

Bachelor of Commerce VSKUB University
2015

Experiences

Senior business officer At Mankind pharma ltd

Feb 2016 -
jul 2024

Started my pharma carrier as medical representative in mankind pharma as a territory executive and responsible for Manage sales of with 4L target and successfully launch new brands new conversion and good relationship with health professional's I have reached 10L productivity with 100% growth

I have Achieved **7 TRIPLE DIAMOND MEDAL**
in 8 years back to back track record proven

Nutrition officer at signutra (Modi-mundi pharma)

Jul -2024-
present

I HAVE joined in Nutraceutical segment as a NUTRITION OFFICER I have take new challenges to build Brands and when I hav started here it was only "O" sales now with my experience & knowledge I'm delivering successfully with 1.5L with in a year and targeted to cross 2L before this year end and bring flying colours in sales as well as Brands

About me

An experienced sales Marketing in pharma professional, having 9+ years of experience in pharma industry.

Demonstrated Record of delivering results working in highly competitive environment.

Well versed in Strategic Business Planning, Budgeting, Sale achievement plan, Distribution & Market Coverage Strategy, Promotion Planning, Stocks Management.

Skills

- Sales and negotiation skill
- Good Communication & presentation
- Analytical and strategic thinking
- Interpersonal and relationship Building
- Adaptability and cultural awareness
- Product and clinical knowledge

Language

- English
- Hindhi
- Kannada
- Telugu