

# SAYYED MOHAMMED YOOSAF ALI S

## PURCHASING | LOGISTICS | OPERATIONS

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Transferable Iqama | Valid KSA Driving License



## PROFILE SUMMARY

Detail-oriented and results-driven professional with expertise in procurement, supply chain, and vendor management. Skilled in cost negotiation, contract administration, and inventory control to ensure timely and cost-effective purchasing. Experienced in developing supplier relationships, streamlining purchasing processes, and aligning procurement strategies with business goals. Proficient in MS Office, CRM tools, and Google Workspace.

## PROFESSIONAL EXPERIENCE

CORAL LOGISTICS – Operations Executive

Apr 2024 – May 2025

- Managed supplier and vendor relationships to ensure quality and timely delivery of goods.
- Coordinated purchasing requirements with logistics operations for cost-effective sourcing.
- Maintained accurate procurement documentation including purchase orders and invoices.
- Negotiated with vendors to secure competitive pricing and favorable terms.
- Oversaw warehouse inventory to maintain optimal stock levels and reduce excess holding costs.

MILMA KCMMF – Marketing Assistant

Nov 2023 – Mar 2024

- Identified potential suppliers and negotiated contracts to meet company requirements.
- Monitored supplier performance and compliance with pricing, quality, and SLA agreements.
- Coordinated procurement and supply chain operations for dairy products.
- Developed proposals for product sourcing strategies based on market trends.
- Built and maintained relationships with stakeholders to ensure smooth procurement flow.

## Internships

- Sulfex Mattress Pvt Ltd – 2 Months
- AQJ Apparels Pvt Ltd – 15 Days

## **EDUCATION**

- MBA in Marketing – Kannur University
- BBA in Finance – Calicut University

## **KEY SKILLS**

Purchasing & Procurement | Supplier Management | Negotiation | Contract Management | Supply Chain Coordination | Inventory Control | Cost Optimization | Communication | Vendor Relationship Management

## **COMPUTER SKILLS**

MS Office | Google Workspace | ChatGPT & Bing | Google Ads | Social Media Ads

## **LANGUAGES**

English | Hindi | Arabic | Malayalam | Tamil