

Mohammed Abdallah Mohammed Ibrahim

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Career Objective

results for the organization by managing purchasing operations efficiently, securing the best deals, and enhancing sales performance while building long-term relationships with both clients and suppliers.

Professional Summary

Procurement Specialist and Sales Supervisor with a total of 10 years of experience, including 6 years in sales and 2 years in procurement. Skilled in negotiation, supplier and client relationship management, achieving targets, and effectively leading teams. Able to work under pressure and adapt to dynamic work environments.

Work Experience

Sales Supervisor – Yellow Box Advertising Company – Jeddah, Saudi Arabia

July 2025 – Present

- Lead the sales team to achieve company targets.
- Manage advertising campaigns and ensure customer satisfaction.

Procurement Specialist – Emdad Steel Industries Company – Egypt

2023 – Jan 2025

- Managed procurement operations from supplier sourcing to contract negotiation.
- Evaluated price offers to ensure optimal purchasing conditions.

Sales Representative – Fruit Twig Company – Riyadh & Jeddah, Saudi Arabia

2021 – 2023

- Marketed products and expanded customer base.
- Achieved significant sales growth.

Sales Representative – Pyramids Cosmetics Company – Egypt

2017 – 2021

- Promoted and sold cosmetic products to retailers and distributors.
- Consistently achieved monthly sales targets.

Merchandiser – Procter & Gamble – Egypt

2015 – 2017

- Organized product displays in stores and ensured availability.
- Worked with the sales team to increase sales volume.

Education

Bachelor of Media, Department of Public Relations and Advertising

Al-Azhar University – Cairo, Egypt

Graduated: 2019

Skills

- Procurement and sales management
- Negotiation and persuasion
- Team leadership and target achievement
- Computer proficiency (Microsoft Office)
- Ability to work under pressure

Languages

- Arabic: Native
- English: Intermediate