

MEDHAT WAGDY

Senior Sales Experts

CONTACT

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 medhatwagdy1@gmail.com

 19 Misr wa el sodan hadayek el quba

EDUCATION

University

Bachelor's degree of information systems, from new Cairo academy

AWARDS & CERTIFICATIONS

- Got promoted to be a senior sales
- Top Sales Agent Award 2023

SKILLS

- Communication skills
- Negotiation skills
- Problem-solving skills
- Organization and time management skills

PROFILE

Results-driven and ambitious sales professional with a strong passion for driving revenue growth and delivering exceptional client satisfaction. I possess proven skills in building relationships, negotiating deals, and achieving targets within competitive markets. My expertise lies in tobacco product sales and service solutions, where I consistently identify opportunities to maximize sales performance and expand market presence.

WORK EXPERIENCE

SENIOR SALES EXPERTS (B2B2C)

PHILIP MORRIS INTERNATIONAL

May 2022 - Present

1. Develop and execute strategic sales plans to achieve and exceed revenue targets in designated .
2. Build and maintain strong relationships with key stakeholders, including distributors, retailers, and internal departments.
3. Drive a consumer-centric approach, focusing on delivering exceptional service and building long-term partnerships to drive sustainable business growth .

Audio lab, Sales specialist

May 2022 - Present

1. Prospect and engage potential clients in the audio industry, focusing on excellent customer service and needs assessment.
2. Deliver compelling service demonstrations and presentations to showcase Audio Lab's offerings effectively.
3. Maintain strong client relationships through regular communication and personalized support.