

AHMED MOUSA ISMAIL

SUPPLY CHAIN SPECIALIST

Riyadh, Saudi Arabia | +966 535258868 | ahmedmousa868@gmail.com
LinkedIn: www.linkedin.com/in/ahmed-mousa-ismail-a555861b6

PROFESSIONAL SUMMARY

Results-driven and detail-oriented Procurement & Supply Chain Specialist with over 16 years of experience in optimizing end-to-end supply chain operations. Expertise in logistics coordination, inventory management, procurement, demand forecasting, and supplier relationship management. Proven track record in cost reduction, process optimization, and enhancing operational efficiency. Adept at leveraging ERP systems and data analytics to improve supply chain visibility and performance. Strong background in contract negotiation, regulatory compliance, freight management, and risk assessment. Specialized in international trade regulations, customs clearance, duty exemptions, and strategic sourcing. Passionate about driving operational excellence, minimizing risk, and delivering measurable business results in dynamic environments.

EDUCATION

Bachelor of Arts and Education (English Department)	2009
Al Azhar University – Cairo, Egypt	

CORE COMPETENCIES

- | | |
|--|--|
| • Supply Chain Management & Optimization | • Warehouse & Distribution Management |
| • Logistics & Freight Coordination (Air & Ocean) | • Regulatory Compliance (Saber System, Customs, Duty Exemptions) |
| • Inventory Control & Demand Planning | • ERP Systems (Axapta, Compact, EDI, Porini, Odoo, Microsoft 365 Dynamics) |
| • Strategic Procurement & Supplier Sourcing | • Risk Mitigation & Problem Solving |
| • Contract Negotiation & Cost Reduction | |
| • Leadership & Cross-Functional Team Management | |

PROFESSIONAL EXPERIENCE

Procurement Vice Manager	April 2014 – Present
Canal Regional Company – Riyadh, Saudi Arabia	

- Managed end-to-end logistics and procurement for import/export operations, ensuring regulatory compliance and reducing fines by 20%.
- Led strategic supplier negotiations, reducing transportation costs by 25% and optimizing delivery routes.
- Developed and implemented demand forecasting strategies, reducing stockouts and overstock situations by 30%.
- Maintained a 92% on-time delivery rate over an 8-year period through supplier performance monitoring and relationship management.
- Evaluated 35+ freight forwarders, optimizing service quality and pricing through continuous assessment.
- Managed procurement teams in China, increasing overall productivity by 15% through improved scheduling and task allocation.
- Ensured accurate shipment documentation (Invoice, BL, Packing List, Certificate of Origin) and compliance with customs regulations.
- Coordinated with insurance providers to ensure comprehensive goods coverage.
- Led cross-functional collaboration with sales, production, and finance teams to streamline operations.
- Specialized in customs clearance, duty exemptions, HS code classification, and SABBIR regulations, ensuring smooth international trade operations.

- Managed warehouse transactions (inbound/outbound, stocktaking, inventory balance).
- Oversaw export shipments to UK & USA via air and ocean freight.
- Coordinated container bookings with UTI, DHL & Expeditors International.
- Implemented weekly/monthly shipping plans, optimizing container utilization and reducing operational costs.
- Ensured smooth customs clearance and compliance with regulatory requirements.
- Resolved logistics issues, enhancing efficiency in warehouse and loading processes.
- Utilized ERP systems (Axapta, Compact, EDI, Porini) to manage shipments, inventory, and reporting.
- Assisted in freight rate negotiations, securing cost-effective transportation solutions.
- Developed export documentation best practices, reducing customs clearance delays by 25%.
- Conducted inventory audits, identifying and minimizing discrepancies.
- Implemented new packaging techniques, reducing damages and returns by 18%.

CERTIFICATIONS

- Certified International Supply Chain Manager (CISCM)
- Certified International Supply Chain Professional (CISCP)
- Advanced Training in Customs Clearance & International Trade Regulations
- Lean Six Sigma Certification – Supply Chain Process Optimization

TECHNICAL SKILLS

- ERP Systems: Axapta, Compact, EDI, Porini, Odoo, Microsoft 365 Dynamics
- Logistics Software: UTI, DHL, Expeditors International
- Microsoft Office Suite: Word, Excel, PowerPoint, Outlook
- Data Analytics & Reporting Tools
- Incoterms 2020 & Trade Compliance Tools
- Power BI & Tableau for Supply Chain Visualization
- Process Automation (RPA) & Digital Supply Chain Solutions
- Machine Learning Applications in Demand Forecasting

LANGUAGES

- Arabic: Fluent
- English: Very Good

KEY ACHIEVEMENTS

- Maintained a 92% on-time delivery rate over 8 years by optimizing supplier performance and logistics coordination.
- Reduced transportation costs by 25% through strategic contract negotiations and route optimization.
- Evaluated and optimized 35+ freight forwarders, improving service quality and operational efficiency.
- Led cross-functional teams, improving collaboration and productivity by 15%.
- Spearheaded customs clearance process optimization, reducing clearance time by 30%.
- Implemented supply chain risk assessment measures, ensuring business continuity and minimizing disruptions.
- Applied data-driven decision-making to optimize procurement and logistics strategies, reducing costs by 20%.
- Integrated machine learning tools for demand forecasting, improving accuracy by 15%.