



Ahmed Adel Abbas El- Rashidi

Sales Executive

Personal Info

- AHMED.ELRASHIDY.AA@GMAIL.COM
- 0544170508
- Saudi residency, Transferable
- Married
- Egyptian nationality
- 24/11/1990

Education

- Bachelor's degree in Social Service from the Faculty of Social Work, graduated in 2014 with a good grade.

Skills

- Sales
- Management
- Marketing
- Problem-solving
- Communication

Interests and Hobbies

- Sports
- Traveling
- Reading

Languages

- Arabic - Native Speaker
- English - Very Good

Summary

Multi-skilled individual capable of planning and managing areas while maintaining and developing both current and new customers through various sales techniques.

Possessing strong persuasive and influential skills to achieve goals. Experienced in training and developing sales teams, preparing sales reports, and analyzing sales data.

Proficient in managing customer relationships and ensuring customer satisfaction.

Skilled in developing sales strategies and plans, as well as monitoring market trends and competitors.

Work Experience

Iwan Company for Advertising & Printing

2024 - Present : Sales Representative at Iwan Company for Advertising, Printing, Events, and Exhibition Booth Construction in the Kingdom of Saudi Arabia

Uni Group

Uni Group for Mobile Devices, Electronics, Agencies, Import, and Export (2018-2024)

2018 - 2020: External Sales Representative

2020 - 2021: Promoted to External Sales and Marketing Supervisor

2021 - 2024: Marketing and External Sales Manager for the Electronic Marketing Platform (Yalla Tager) affiliated with Uni Group

► Computer Skills

- Proficient in using Microsoft Word and Excel
- Proficient in using the internet and social media marketing

► Special Skills

- Ability to work within and lead a team
- Ability to handle multiple tasks and prioritize them

Courses

- Advanced Sales Skills Course
- Customer Service Excellence Course
- English Language Course