



MAYSARA HUSSEIN

LINKEDIN

About me

Results driven Sales & procurement specialist with 2+ years of experience in Sales & demand planning, inventory optimization, and cost-saving vendor negotiations. Proven ability to streamline purchasing processes, reduce lead times, and collaborate cross-functionally to ensure seamless material flow. Adept at data-driven decision-making, leveraging market trends and KPIs to align procurement strategies with business objectives.

Education

2017 : 2021

Grade:

Bachelor of Law

Excellent (87.7%).

2022 : 2022

Grade:

Commercial Law Diploma

Ain Shams University, Egypt

Ver Good.

Work Experience

April 2023

May 2025

Purchasing Specialist

Emessa Denim for Garments | Banisuef, Egypt

Tasks:

- Demand Planning: Forecasted material requirements, reducing stockouts by 30% and minimizing excess inventory by 25%.
- Cost Savings: Negotiated with 15+ suppliers, achieving annual savings of \$50K+ while maintaining quality standards.
- Process Improvement: Streamlined procurement workflows, cutting lead times by 20% and enhancing supply chain efficiency.
- Data-Driven Decisions: Analyzed market trends and historical data to align procurement plans with production needs.
- Collaboration: Partnered with production, logistics, and finance teams to ensure timely material flow.

Sept 2021

April 2023

Showroom Manager

Perfect for Constructions & Architectural | Banisuef, Egypt

Tasks:

- Ensure high standards of presentation
- Customer engagement and product knowledge
- Coordinated client appointments and design consultations
- Maintained inventory and showroom displays
- Coordinate with suppliers and installers to ensure project delivery. Played a key role in meeting sales targets, enhancing customer satisfaction, and implementing promotional strategies

Core Skills

- Vendor Management & Contract Negotiation.
- Demand Planning & Inventory Optimization.
- Project Management
- Data Analysis (Market Trends, KPIs, ERP Systems).
- Showroom Management
- Product Knowledge
- Client Consultations & Needs Analysis

CONTACT ME

Address:

WURUD, RIYADH, SAUDI ARABIA
(Willing to Move and Travel)

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maysaraahuss@gmail.com

PERSONAL DATA:

Date of Birth: JUL.21, 1994.

Nationality: Egyptian.

Marital Status: Single.

Military Status: Finished.

Languages: Arabic: Native

English: Very Good

IT Skills

MS Office ●●●●●

ERP ●●●●●

CRM ●●●●●

Soft Skills

- Strong Communication & Interpersonal Skills
- Negotiation & Persuasion
- Analytical Thinking & Problem-Solving
- Time Management & Prioritization
- Adaptability & Continuous Learning
- Team Collaboration & Leadership
- Attention to Detail & Accuracy
- Customer-Centric Approach