

Mohab M.Salem

Yarmuk-Riyadh. Open to Re-Locate.
+966546064068 | Mohab_salem@hotmail.com
in in/mohabsalem089.

Objective

Procurement and Supply Chain Manager with 10+ years of experience in procurement, supplier management, contract negotiation, and logistics operations across banking, events, and real estate sectors in both Saudi Arabia & Egypt. Proven ability in cost reduction, supplier relationship management, and procurement strategy to support organizational goals.

Education

- **Arab Academy for Science, Technology & Maritime Transport (AAST).** 2015
Master's Degree – Logistics & Foreign Trade.
3.0
- **Arab Academy for Science, Technology & Maritime Transport (AAST).** 2012
Bachelor's Degree – Logistics & Management.
2.7
- **Modren American Schools of Egypt 2000(MASE).** 2006
American diploma/High School.
86%

Languages

- Arabic,Native.
- English,Fluent.

Experience

- **Asalaalkhaleej Real Estate,KSA.** 10/2023 - Till Now
Sr.Procurement Specialist;
 - Managed supplier sourcing and contract negotiations to ensure cost-effective procurement.
 - Reduced procurement costs by negotiating supplier agreements and optimizing purchasing strategies.
 - Monitored material flow and ensured compliance with company procurement standards.
 - Prepared procurement forecasts and analytical reports to support management decisions.
 - Handle cost management, forecasting, data analysis, and report building to make informed.
 - Maintaining relationship with various suppliers.
- **Le Choix.** 01/2019 - 09/2023
Events & sales Manager;
 - Booking venues and equipment & Evaluating event performance.
 - Handle event budgeting.
 - Develop concepts for an event & sitting the Event design.
 - Lead promotional activities for the event & Negotiating sponsorship deals.
 - Cost reduction by targeting the aimed items suitably.
 - Maintaining relationships with exhibitors.
- **Ahli United Bank.** 10/2012 - 12/2018
Banker;Head teller;
 - Conduct market research to identify consumer needs, preferences, and market trends.
 - Manage deposits, withdrawals, and other financial interactions while providing excellent customer service for commercial and savings accounts.
 - Directing other tellers in the office, ensuring smooth and orderly operation of teller lines and related functions.
 - Providing high customer service experience.

Skills

- Procurement & Strategic Sourcing.
- Supplier Relationship Management.
- Contract Negotiation.
- Cost Reduction & Budget Control.
- Inventory & Warehouse Management.
- Supply Chain Operations.
- Time & Project Management.
- Managed procurement operations using ERP systems for purchase orders, supplier management, and inventory tracking.

Interests

- Internet surfing.
- Gym & Cross-Fit.

Additional Information

I'd got several training courses at each sector as :-
(Money-Laudry, Anti-Fraud,
E-Marketing,procurement & etc.).
All References:- **Are Available upon Request.**