

Mohamed Adel Saleh Sales

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📍 Riyadh

🌐 Mohamed Adel



PROFILE

Supervisor Sales Professional with a proven track record of exceeding targets and driving revenue growth. Specializing in cultivating client relationships and implementing effective sales strategies. Strong in market analysis and proactive in identifying opportunities for business expansion. Experienced in delivering exceptional customer service and fostering long-term partnerships.

PROFESSIONAL EXPERIENCE

Project sales 05/2024 – present | Saudi Arabia, Riyadh
Al-Ghomlas Trading Company
Responsible for project sales and communication with real estate development companies to make deals.

Sales supervisor 2017 – 2024
United Company for Trading & Distribution “UCTD”
• Increased the number of **customers by 25%** through targeted sales strategies and effective team leadership.
• Boosted **customer call-back rates by 20%** by improving customer engagement and follow-up processes.
• Achieved a **30% growth** in income by implementing innovative sales tactics and optimizing team performance.
• Managed and led a large sales team, driving productivity and cohesion to meet and exceed targets.
• Developed and executed strategic plans that contributed to significant client acquisition and retention growth.
• Enhanced team efficiency and effectiveness by implementing tailored strategies focused on growth and customer satisfaction.

Key Account Coordinator 2015 – 2017
United Company of Pharmacists “UCP”
As a Key Account Coordinator, I manage and nurture relationships with key clients, employing strategic planning and successful negotiation to drive sales growth, exceed targets, and align with client objectives.

Sales man 2014 – 2015
Fine
As a Salesman at FineTissue Company, I exceed targets through effective sales strategies and exceptional customer service. With strong product knowledge, I cultivate client relationships, driving market expansion and profitability.

EDUCATION

Faculty of Commerce, Business Administration 2008 – 2012
Zagazig university

SKILLS

Time Management — Efficiently allocating resources and prioritizing tasks to meet deadlines and achieve objectives.
Sales Expertise — Leadership and Team Motivation, Sales Strategy Development, CRM Optimization and Customer Interaction, Negotiation and Deal Securing, Results-Oriented Sales Performance
Non-Technical Competencies — Adaptability to Market Dynamics, Time Management and Task Prioritization, Effective Communication and Collaboration, Training, Development, and Mentorship, Problem-Solving and Solution Implementation