

ABDULAZIZ AKTHUM HISHAM MUSTAFA

SALES ENGINEER

CONTACT

+966553686979

abdulaziz.akthum123@gmail.com

Saudi Arabia, Riyadh

PERSONAL DETAILS

Date of birth
OCT 1998

Nationality
Sudanese

Status
Valid Iqama
Valid Saudi Driver's License

SKILLS

Time management

Team work

Presentations skills

Critical thinking &

problem solving

Verbal & written

communication

MS Office

PROFILE

An enthusiastic, diligent sales engineer with high motivation and excellent organizational and communication skills. Seeking to advance my career with engineering knowledge and to put my soft skills to effective use. Learning and spreading knowledge are two of my passions. Trustworthy and dedicated, with a positive attitude toward work. Furthermore, eager to take on new challenges.

WORK EXPERIENCE

SALES ENGINEER

AQUALINE TRADING COMPANY

Oct 2024 - May 2025

- Created sales contracts for PVC fittings, pumps, submersibles, pressure tanks, brass gate valves, electrofusion, and controllers.
- Generated leads through cold calls and networking events.
- Developed relationships with key decision makers at prospective organizations to drive sales growth.

AMANA AUTOMOTIVE SERVICES CENTER

Dec 2023 _ Aug 2024

- Implemented a customer loyalty program resulting in a 22% increase in return customer rate within three months.
- Coordinated with vendors to ensure timely delivery of oils.

EDUCATION

Bachelor of Agricultural and Biological Engineer

Nov 2023

Faculty of Engineering | University of Khartoum

COURSES

- Supply Chain Management | Coursera
- Sex Sigma Yellow Belt | Coursera
- ALX organization academy
- Unilever Supply Chain Data Analyst | Coursera

LANGUAGES

Arabic Native
English Professional