

Abdelmoneem Elsaid Radwan

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📍 KhamisMushayt

📅 29/8/1990

🚩 Egyptian

🚗 Saudi private driving license

Profile

I have ten years of experience in sales and marketing, and a proven track record of achieving sales targets and expanding my client base. I possess strong relationship-building skills, effective negotiation skills, and analyzing customer needs to provide appropriate solutions that boost sales volume. I seek to join a dynamic work environment that enables me to develop my skills and contribute to achieving the company's goals

Professional Experience

- | | |
|---|---|
| 2025
Abha , KhamisMushayt
- Saudi Arabia | Sales representative (horeca)
<i>Sahm Trading and Industry Company</i> |
| 2021 – 2025
Mansoura - Egypt | Store Manager
<i>STENG Clothes</i> <ul style="list-style-type: none">• Providing guidance and support to sales representatives.• Monitoring performance and identifying training needs.• Resolving issues and implementing strategies to improve sales effectiveness.• Managing and supervising a team of sales representatives |
| 2018 – 2020
Najran,Abha,KhamisMushayt - Saudi Arabia | Sales Supervisor
<i>Waqat alwafa</i> <ul style="list-style-type: none">• Acting as a liaison between management and the sales team.Lleading the team to achieve sales quotas.• Correcting any problems that arise.• Motivating the sales team.• Overseeing and coordinating sales activities. |
| 2015 – 2018
Najran - Saudi Arabia | Sales representative (cash van - key account)
<i>Lay's Company</i> <ul style="list-style-type: none">• Meeting or exceeding sales goals.• Negotiating contracts with prospective clients.• Preparing reports.• Giving sales presentations. |
| 2014 – 2015
Mansoura - Egypt | Sales Representative (horeca)
<i>Al Madina Printing and Packaging Company</i> <ul style="list-style-type: none">• Selling products and services using solid arguments to prospective customers.• Performing cost-benefit analyses of existing and potential customers.• Maintaining positive business relationships to ensure future sales.• Generating leads. |

Education

Mansoura , Egypt **Bachelor of Commerce, Accounting Department**

Skills

Building relationships with team and customers.	Conflict resolution.
Motivating and inspiring others.	Product knowledge.
Telephone etiquette.	Customer service.

Languages

- Arabic
- English