

Professional Summary

A seasoned Deputy Manager of Customs Clearance with over 20 years of experience in the management of import/export operations, customs compliance, and shipment logistics. Demonstrated expertise in overseeing the customs clearance of diverse products, including chemicals, food, and consumer goods, for both international and domestic clients. Adept at managing complex logistics operations while ensuring compliance with all regulatory requirements. Known for driving operational efficiency, reducing costs, and ensuring timely and compliant delivery of goods. Currently serving as the Deputy Manager of Customs Clearance at Amwaj Al Mad Logistics Company, bringing strong leadership, problem-solving, and strategic planning skills to the role.

Professional Experience

Deputy Manager of Customs Clearance
Amwaj Al Mad Logistics Company – GCC Countries
December 2023 – Present

- Lead the customs clearance operations for the company across GCC countries, overseeing documentation, compliance verification, and coordination with customs authorities.
- Supervise a team to enhance operational efficiency, ensuring accuracy and timely customs clearance for import/export shipments.
- Develop and implement best practices in customs clearance processes, resulting in a reduction of errors and penalties.
- Collaborate with clients to ensure smooth handling of shipments, meeting strict deadlines and regulatory requirements.

Key Achievements:

- Successfully streamlined the customs clearance process, reducing processing time by 20%.
 - Played a key role in reducing penalties related to customs errors by 30% through improved compliance protocols.
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Customs Clearance Specialist
Elkoumy Company for Customs Clearance – Egypt
July 2008 – November 2023

- Managed customs clearance operations for major clients including Procter & Gamble (P&G), Global Building Materials (Sipes), and Juhayna Food Industries.
- Supervised the importation of chemicals, consumer goods, and food products, ensuring adherence to local regulations and safety standards.
- Coordinated with the Egyptian National Food Safety Authority to ensure proper testing and certification of food products and chemicals.
- Facilitated efficient and timely transportation of goods from ports to client facilities.

Key Clients:

- **Procter & Gamble (P&G):** Managed importation of personal care products (e.g., Pampers, Ariel), ensuring regulatory compliance with customs authorities.

- **Global Building Materials (Sipes):** Oversaw importation of chemicals for paint production, handling sample testing and verification processes.
- **Juhayna Food Industries:** Managed the import of juice concentrates and other food products, ensuring compliance with food safety standards.

Key Achievements:

- Successfully reduced customs clearance errors by implementing an improved documentation system.
 - Strengthened relationships with key clients, leading to increased trust and continued business engagements.
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Customs Clearance Specialist

Trans Misr for Customs Clearance – Egypt

July 2004 – July 2008

- Oversaw the customs clearance operations for major clients in the electrical and industrial sectors, ensuring timely and compliant clearance of goods.
- Prepared and submitted all necessary customs documentation to relevant authorities, adhering to local and international regulations.
- Managed the transportation logistics of goods, ensuring efficient delivery from ports to client facilities.

Key Clients:

- Toshiba El Araby
 - Kiriazy Electric
 - Ideal Standard
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Core Competencies

- **Customs Clearance Operations:** Extensive experience in managing and submitting documentation to ensure smooth customs clearance.
 - **Regulatory Compliance:** Proficient in navigating complex regulatory environments and ensuring full compliance with national and international standards.
 - **Logistics Coordination:** Expertise in managing the transportation and delivery of goods, adhering to tight schedules and operational requirements.
 - **Client Relationship Management:** Strong ability to maintain client relationships and ensure customer satisfaction throughout the logistics and clearance process.
 - **Team Leadership:** Proven leadership in managing and mentoring teams to enhance performance and drive operational improvements.
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Education

Bachelor's Degree in Commerce – Accounting Department

Tanta University

Languages

- **Arabic: Native**
 - **English: Good (Written and Spoken)**
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Technical Skills

- **Microsoft Office Suite:** Expertise in advanced functionality of Word, Excel, and PowerPoint for data analysis, report generation, and presentation creation.
 - **Google Workspace:** Proficient in utilizing Google Docs, Sheets, and Gmail to enhance team collaboration and streamline workflow management.
 - **Logistics & Customs Systems:** Extensive experience with various logistics and customs clearance software platforms, enabling efficient tracking, documentation, and compliance management.
 - **Collaboration & Communication Tools:** Advanced skills in using digital communication and project management tools such as Slack, Trello, and other collaboration platforms to drive team coordination and optimize productivity.
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Professional Attributes

- **Detail-Oriented:** Meticulous in managing customs documentation and logistics processes, ensuring compliance and accuracy.
 - **Problem Solver:** Strong analytical skills, with a track record of identifying issues and providing effective solutions in high-pressure environments.
 - **Strategic Planner:** Able to design and implement operational strategies that enhance efficiency and reduce costs.
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Reference

Upon your request