

SHADI AL-KHATEEB

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Operations & Supply Chain Executive | Logistics & General Management Expert | PMP | RMP | CISC | CISC

PROFESSIONAL SUMMARY

Operations, Supply Chain & Logistics leader with 23+ years of experience driving operational excellence and business growth. Proven record in EPC, contracting, manufacturing, and industrial sectors, leading large-scale operations, division setups, and expansion. Expert in supply chain optimization, ERP implementation, strategic planning, and project logistics. Known for delivering measurable results, reducing costs, and enhancing efficiency in dynamic environments. Fluent in Arabic and English.

KEY ACHIEVEMENTS

- Led expansion at Orca Doors, opening 3 offices, 2 showrooms, and 2 warehouses, boosting sales by 300% in 3 months.
- Implemented ERP systems (Odoo, SAP) covering Finance, HR, Procurement, Production, improving visibility and decision-making.
- Directed logistics for multi-billion-dollar EPC projects (Kayan, Sadara, Petrokemya, Jazan, Manifa, Fadhili, ADNOC), achieving significant cost savings.
- Managed large fleets with predictive maintenance & GPS tracking, cutting operating costs by 20%.

PROFESSIONAL EXPERIENCE

Operations Manager – Gulf Cooperation Symbols Contracting – SADEEN Group | 09/2024 – Present

- Manage six departments: Logistics, Procurement, Fleet, Support Services, Business Development, and General Services.
- Delivered cost savings through strategic sourcing, optimized logistics routes, and improved vendor management.
- Streamlined inter-departmental workflows, enhancing service delivery and operational alignment.

General Manager – Orca Doors | 01/2024 – 09/2024

- Rebuilt operations, establishing Orca as a strong market competitor.
- Expanded infrastructure with new branches, warehouses, and head office.
- Built HR, Finance, and Procurement departments from scratch.
- Increased market penetration and customer satisfaction through service-focused logistics.

Operations Manager – Orca Doors | 10/2023 – 01/2024

- Achieved 300% sales growth in 3 months via operational restructuring and agile sales strategy.
- Improved profitability by 30% through supplier negotiations and cost control.
- Introduced performance monitoring systems aligned with strategic goals.

Operations Manager – Intelligent Digital Network Solutions LLC | 05/2021 – 09/2023

- Led operational optimization, improving efficiency across logistics, supply chain, and support services.
- Applied data-driven analysis to identify improvement areas and drive strategic initiatives.