

AHMED HILAL

CONTACT

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EDUCATION

IMAM ABDULRAHMAN BIN
FAISAL UNIVERSITY

Bachelor of MIS
2019 – 2024

SKILLS

- Power BI & DAX
- Excel (Power Query, PivotTables)
- SQL for Data Analysis
- ERP & Zoho One
- CRM Data Management
- Forecasting & Workforce Planning
- Report Automation
- Basic Python, PHP, HTML

VOLUNTEERING & LEADERSHIP

- Class Leader – Imam Abdulrahman Bin Faisal University (2019–2023)
- Student Council Member – IAU (2020–2023)
- Organizer – College Majors Forum (2022)
- Event Volunteer – Walking Campaign (2018),-
- Nursing Home Visit (2023)

LANGUAGES

- Arabic: Native
- English: Advanced

ABOUT ME

Business Analyst currently working with a Zoho Partner company, focused on identifying and implementing tailored solutions for both internal operations and clients aiming to adopt Zoho ERP systems. With a strong understanding of Zoho's ecosystem, especially in ERP modules, I fully recognize the platform's value and strategic direction in the Saudi market. I am eager to contribute meaningfully as part of Zoho's innovative team and help drive digital transformation for businesses across the region.

WORK EXPERIENCE

**BUSINESS ANALYST - POWER HOUSE
GROUP STARTUP COMPENY**

Dammam, Saudi Arabia – Jan 2025 to Present

- I analyze strategic plans aligned with current market demands and translate these needs into technical solutions that help teams bridge market-related gaps.
- I communicate directly with clients to understand their vision and transform it into practical and actionable solutions.
- I recommend suitable solutions using Zoho applications based on the client's needs.
- Some companies request data analysis services, which I provide using Power BI, Tableau, and Excel.
- I played a key role in securing project approvals for us within the Microsoft for Startups program.
- Processing employee salary transfers through the Mudad platform.
- Collecting and analyzing accounts receivable from clients who purchased on credit.
- Paying dues for social insurance, customs, and other governmental fees.
- Registering as a vendor with major companies.

GRADUATION PROJECT – EASYFIX

Led the development and analysis of a web-based emergency home maintenance platform, designed to improve technician dispatch and service efficiency.

Key Tools: SQL (Database), PHP, HTML, Java, ERD, DFD, Context Diagrams.

CERTIFICATION

- Google Data Analytics (2024)
- Power BI – Emdad Almarifa (2024)
- Professional Excel – Udemy (2024)
- Python – Alison (2024)
- Networking – Alison (2024)
- Digital Marketing – Google (2020)