

SHUKRY S. BIN LAJDAM
Team Leader | Shopkeeper | Sales Planner

CONTACTS AND PERSONAL INFO:

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Date of birth: April 22, 1991
Nationality: Yemen

REFERENCES

IKEA KSA - Deputy Sales Manager
Fakhri Abed +966501994039

IKEA BH - Commercial Activity
Yara Nabil +97366764686

Experienced and dedicated Sales Team Leader with over 10 years in the retail industry, including key roles at IKEA Dhahran and Bahrain. Proven track record in sales target achievement, team development, showroom launch support, and customer service excellence. Seeking a leadership opportunity in a dynamic retail environment.

IKEA KSA & IKEA BAHRAIN 2014 - 2024

Sales Team Leader :

- Led sales teams in Kitchen and Living Room departments.
- Played key role in launching IKEA Bahrain showroom.
- Promoted 3 staff to higher roles including regional management.
- Achieved sales targets and high customer satisfaction levels.
- Excelled in team coaching and mentoring.

STOP JEANS CO 2010 - 2014

Sales Supervisor :

- Started as salesman and quickly promoted to supervisor over 3 stores.
- Managed store operations, team performance, and training.
- Achieved consistent sales growth and team development.

SKILLS

- Leadership & Team Management
- Customer Relationship Management
- Sales Reporting & Target Achievement
- Microsoft Excel & POS Systems
- Problem Solving & Adaptability
- Fluent Arabic, Good English

COURSES & WORKSHOPS

- Shopkeeper Training
- Meet & Greet Customers
- Active Selling
- Smile Effect
- Price Quality & Ladder
- Home Furnishing School Training