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# MOHAMED AFSAL

## LOGISTICS OFFICER

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### PROFESSIONAL SUMMARY

Dynamic Logistics Officer with four years of experience in logistics operations, inventory control, and cost optimization. Skilled in data-driven decision-making, warehouse efficiency, and process improvement. Proficient in material management systems and Microsoft Office Suite. Recognized for analytical problem-solving, adaptability, and a results-focused approach in fast-paced environments.

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### WORK HISTORY

#### **Logistics Officer**, 03/2023 - Current

ICAD – Jeddah, KSA

- Determining shippers and negotiating on services and charges.
- Monitors import and export of goods, adhering to compliance standards.
- Ensure to prioritize hiring a freight forwarder and custom clearance agents.
- Verified shipping documents and secured necessary Saudi customs approvals (SABER, MOI, CITC).
- Coordinated with project teams, clients, and suppliers to ensure timely task completion.

#### **Procurement & Sales Assistant**, 03/2022 - 07/2022

FORTUNE OILFIELD GENERAL TRADING LLC – Dubai, UAE

- Managed customer inquiries, complaints, and returns, ensuring a seamless and positive client experience.
- Increased sales by building strong customer relationships and providing excellent service.
- Sourced and selected the most competitive quotes to optimize procurement.
- Negotiated with suppliers to secure merchandise at competitive prices, improving profit margins.
- Drafted contract terms and conditions, prepared documents, and coordinated with other departments.

#### **Operations Executive** 10/2020 - 12/2021

FLIPKART – Bangalore, INDIA

- Experienced in e-commerce and logistics, with a strong understanding of operational requirements.
- Proactively identified and resolved business challenges to drive efficiency and growth.
- Applied strategic problem-solving and process improvement to enhance operations.
- Scheduled trailers based on traffic patterns and customer availability.
- Maintained databases, spreadsheets, and reporting tools for data analysis.
- Maintained a positive work environment, boosting productivity and team collaboration.

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## EDUCATION

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### **PGDM in Logistics and Supply Chain Management - 2021**

NIYA INSTITUTES (CII) - Bangalore, India

GPA: First Class Marks

### **Bachelor of Business Administration: Finance - 2019**

ACHARYA INSTITUTE OF GRADUATE STUDIES - Bangalore, India

GPA: First Class Marks with a CGPA of 6.75

### **Diploma of Higher Education in Commerce with Computer Application - 2016**

PKMMHSS HIGHER SECONDARY SCHOOL - Kerala, India

GPA: First Class Score an average of 80%

### **Certificate of Higher Education - 2014**

PKMMHSS HIGHER SECONDARY SCHOOL - Kerala, India

GPA: First Class Score an average of 85%

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## SKILLS

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Logistics coordination

Shipping coordination

Procurement management

Freight negotiation & tracking

Warehouse & Inventory management

Teamwork and collaboration

Documentation & International logistics

Decision-making & Multitasking

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## LANGUAGES

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English, Arabic, Hindi, Malayalam

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## PERSONAL INFORMATION

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- Date of Birth: 08/05/1997
- Gender: Male
- Nationality: Indian
- Marital Status: Married
- Religion: Islam

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## ADDITIONAL INFORMATION

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Represented Mauritius (2017) and DR Congo (2016) as a delegate at the Model United Nations Conference. I received the Rajya Puraskar award from Bharath Scouts and Guides. Participated in a 10-day National Service Scheme (NSS) camp. Secured 4th place in a state-level tennis tournament.

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## DISCLAIMER

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I hereby declare that all the details furnished above are true and to the best of my knowledge.