

ALI EL-GHAMRAWY

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PROCUREMENT ENGINEER

Experienced Procurement Engineer with a solid background in sourcing, purchasing, and expediting critical materials and equipment for oil and gas projects. Proven ability to manage the full procurement lifecycle—from RFQ preparation and vendor evaluation to contract negotiation and delivery follow-up—ensuring compliance with industry standards and project timelines. Skilled in coordinating with engineering, planning, and logistics teams to support onshore and offshore operations. Adept at managing local and international suppliers, maintaining cost control, mitigating risks, and ensuring on-time delivery of technical goods and services.

PROFESSIONAL EXPERIENCE

ADES (Advanced Energy Systems)

MAY 2025- Present

Buyer

- Oversee full-cycle procurement for two offshore jack-up rigs, ensuring timely delivery of critical materials, services, and equipment to maintain uninterrupted rig operations.
- Process material requisitions and generate purchase orders using Oracle ERP, ensuring alignment with company policies, rig schedules, and ARAMCO standards.
- Work closely with rig crew, including tool pushers, supervisors, and onshore support teams, to anticipate needs, prioritize urgent requirements, and resolve supply issues effectively.
- Track open orders and delivery schedules; coordinate with logistics, warehouse, and expediting teams to ensure smooth delivery to offshore locations.
- Prepare price comparisons
- Report directly to the Procurement Lead, providing regular updates on procurement status, vendor performance, and cost optimization efforts.

ADES (Advanced Energy Systems)

NOV 2024-MAY 2025

Procurement Expeditor

- Supported the procurement team by expediting open purchase orders, ensuring the timely delivery of materials and services for multiple offshore jack-up rigs.
- Acted as a key contact between suppliers, logistics providers, warehouse, and rig site personnel to follow up on deliveries, resolve issues, and prioritize urgent requirements.
- Used Oracle ERP to track order status, update delivery dates, and maintain accurate expediting logs and reports.
- Coordinated with freight forwarders and warehouse teams to ensure proper dispatch, customs clearance, and delivery to offshore locations in line with rig schedules.
- Performed weekly data analysis of open orders, vendor performance, and delivery delays; prepared and submitted a weekly expediting performance report to the Procurement Lead, highlighting trends, risks, and performance metrics of other expeditors.
- Communicated daily with rig crews to understand operational priorities and flag any potential material shortages or delivery risks.
- Assisted Buyers in collecting required documents from vendors (invoices, packing lists, certifications), resolving discrepancies, and supporting GRN and invoicing processes.
- Ensured compliance with company procurement procedures and HSE standards in all expediting activities

Network Presales Engineer – Security Products

- Technical solutions: Provided technical expertise and solutions for security and cloud products from Kaspersky, Sophos, Fortinet, Microsoft 365, and Azure.
- Consultation: Conducted client consultations, product demos, and solution design to meet business needs.
- Client Relationship Management: Maintained strong client relationships, consistently gathering feedback to drive product improvements and ensure client satisfaction.
- Sales Support: Collaborated with sales teams to prepare proposals, respond to RFIs, and address technical inquiries, enhancing the overall sales process.
- Data Analysis: Utilized SQL and Excel for comprehensive data analysis, monitoring customer retention, and key performance indicators (KPIs) such as backorder rate and fill rate.
- Quotation Management: Managed the process of receiving RFQs, constructing accurate quotations, and incorporating the company's margin in alignment with current market prices.

JAGALIS Egypt

JUNE 2021-OCT 2021

Maintenance Engineer

- Maintenance Planning: Developed and implemented detailed maintenance schedules and plans, ensuring optimal performance and longevity of equipment and systems.
- Data Analysis and Reporting: Analyzed maintenance data to identify trends and areas for improvement, generating reports to inform decision making and enhance maintenance strategies.
- Budget Management: Developed and managed maintenance budgets, controlling costs while ensuring the availability of essential resources.

EDUCATION**Arab Academy for Science and Technology and Maritime Transportation (AASTMT)**

Bachelor of Mechanical Engineering (July 2022)

- GPA: 3.25/4.0 – Very Good
- Major: mechatronics engineering –10th of my class
- Automated Warehouse (Grad project A+): This project we discovered away for helping the warehouse's industry by minimizing the cost of employees and their error.

Manor house School, Giza, Egypt

IGCSE, June 2017

- Grade: 90.25%

ADDITIONAL INFORMATION

- Languages: Arabic (Mother Tongue), English (Professionally Fluent)
- Nationality: Egyptian
- Date of Birth: 01/01/1999 •
- Military service: Completed (from December 2022 -December 2023)

SKILLS

- Microsoft 365
- Oracle
- SQL
- python
- Procurement & Sourcing
- Oracle ERP •
- Vendor Management
- Offshore Logistics (Jack-Up Rigs)
- Data Analysis & Reporting
- Expediting & Supply Chain Coordination
- ARAMCO Compliance
- Strong Communication with Rig Crews