

Abdulrahman Alzahrani

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Summary

Results-driven Sales Professional with proven leadership experience as a Supervisor Assistant at LOFT Furniture. Skilled in team management, customer service, and product presentation, with strong communication abilities in both Arabic and English. Passionate about learning and leveraging E-commerce trends and digital platforms to drive future business growth. Highly adaptable, eager to expand my expertise, and committed to delivering exceptional results in fast-paced environments.

Skills

Customer Service | Retail Operations | B2C Sales | B2B Sales | Teamwork | Leadership | Problem Solving |
Event Representation | Bilingual Communication | Computer Proficiency (Microsoft Office, ERP Systems: Odoo)

Experience

LOFT Furniture, Khobar

Supervisor Assistant, 06/2022-01/2025

- Supervised and supported a team of salespeople, cashiers, and shelf stockers to ensure smooth daily operations.
- Monitored inventory levels, product displays, and store appearance to maintain optimal presentation and cleanliness.
- Responded to customer inquiries regarding store products (Including social accounts).
- Trained and onboarded new sales team members, enhancing team performance and service quality.
- Evaluated stock regularly and participated in annual inventory audits to ensure accurate supply management.
- Represented LOFT Furniture in a high-profile influencer advertisement on Snapchat and at the “Offer Home Event” for Saudi Aramco employees at Dhahran Expo, Dammam. Demonstrated strong communication and presentation skills by welcoming visitors and showcasing the latest products and offers in both Arabic and English, among more than 90 leading companies in the Kingdom.

LOFT Furniture, Riyadh

Sales Representative, 09/2019-06/2022

- Delivered customer service by addressing requests, comments, and complaints, ensuring high customer satisfaction.
- Demonstrated in-depth product knowledge by explaining features, usage, and care of merchandise to customers.
- Provided tailored recommendations and consultations, helping customers make informed purchasing decisions.
- Accurately prepared sales slips and contracts, ensuring smooth and efficient sales transactions.
- Consistently achieved or exceeded sales targets, contributing to overall store performance.

eXtra, Riyadh

Sales Intern, 08/2018-02/2019

Four Points by Sheraton Hotel, Riyadh

Receptionist (Intern), 01/2018-06/2018

Education

Diploma in Management Technology: Small Business Management, 2019 (07/2016-05/2019), The International Tourism and Hospitality College, Riyadh

Languages

Arabic / Native

English / Proficient