

SHAHID IRFAN

Freight Forwarder

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Profile

Motivated and detail-oriented Export Pricing Specialist and Freight Forwarding Intern with over 2 years of experience in international logistics, shipping coordination, and client relationship management. Adept at preparing cost-effective quotations, managing pricing strategies, and ensuring compliance with global trade regulations. Strong interpersonal, organizational, and multitasking skills. Passionate about delivering efficient and client-focused logistics solutions and looking to grow further in a dynamic logistics and supply chain environment.

Professional Experience

Export Pricing Specialist

Jan 2024 – May 2025

GLAUBE LOGISTICS, Calicut, India

- Developed competitive export and import pricing strategies by analyzing weight, volume, and cost of goods.
- Prepared and reviewed cost sheets and quotations tailored to client needs and budgets.
- Ensured compliance with international freight regulations and customs documentation.
- Maintained up-to-date knowledge on market trends, regulatory updates, and exchange rates to provide accurate and profitable pricing.
- Delivered professional and transparent pricing breakdowns to clients, building trust and long-term relationships.
- Coordinated closely with shipping agents and customs to avoid delays and ensure smooth logistics execution.

Freight Forwarding Intern

Nov 2023 – Jan 2024

Bridge LCS, Calicut, India

- Underwent training on logistics software including quotation generation, cost sheet preparation, job opening, invoicing, and activity reporting.
- Gained hands-on experience with freight documentation and tracking systems.
- Supported the senior freight team in administrative and coordination tasks..

Procurement and Purchase Manager

Jan 2017 – Nov 2023

Baby Shop, Calicut, India

- Managed end-to-end procurement operations, including sourcing, negotiating, and purchasing inventory for retail operations.
- Built and maintained strong relationships with suppliers to ensure timely and cost-effective purchasing.
- Oversaw stock levels and coordinated with warehouse and logistics teams to avoid shortages or overstock.
- Monitored vendor performance and enforced quality control measures to ensure standards were met.
- Prepared purchase orders, reviewed invoices, and handled internal procurement documentation.
- Worked closely with finance and retail teams to align purchase plans with sales trends and seasonal demands.
- Enhanced purchasing efficiency through better vendor terms, cost control, and streamlined workflows.

Education

Certified Shipping And Freight Forwarding IASTA – Malappuram	2023
Bachelor of Commerce (B.com) AL-FAROOK – Farook College – Malappuram	2021–24
+2 Commerce: Higher Secondary JDT ISLAM – Calicut	2019–21

Skills

- International Freight Forwarding
- Export & Import Pricing Strategies
- Client Relationship Management
- Quotation & Invoice Preparation
- Cost Sheet Analysis
- Market & Exchange Rate Monitoring
- Multitasking & Prioritization
- Computer Proficiency (BridgeLCS, MS Office)
- Fluent in English, Hindi, and Malayalam

Languages

- English – Fluent
- Hindi – Fluent
- Malayalam – Native

Additional information

- Flexible and adaptive to new work environments and dynamic schedules.
- Strong collaborative mindset and quick learner.
- Interested in pursuing international logistics and freight management roles, especially in GCC and Asia regions.
- Transferable Iqama.