

YOUSSEF SALEM ABOSROOR

Executive Sales Specialist

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Dammam, Eastern Province

A executive sales specialist sales specialist with a marketing degree and a proven track record of delivering results in various industries. I have excellent leadership, time management, and analytical thinking skills that enable me to work under pressure and motivate others. I am also a self-learner who constantly seeks new opportunities and challenges to grow professionally. I have strong public speaking and presentation skills that allow me to communicate effectively with diverse audiences and clients.

Experience

2017 – 2024

Executive Sales Specialist

Mobily Company

Duties & Responsibilities:

- Provide troubleshooting assistance for customer orders, account statuses and relevant problems
- Provide data and guides to help the sales team
- Develop and monitor performance indicators
- Manage sales tracking tools and report on important information
- Keep record of sales trends
- Liaise with account managers to develop specific sales strategies
- Stay up-to-date with new product and feature launches and ensure sales team is on board
- Review pending orders and specific customers requests to ensure excellent customer service and customer experience
- Suggest sales process improvements

Education

Marketing | Class 2023/2024

Graduated with high diploma in Marketing from Kind Abdulaziz University

Courses & Certificates

- Appreciation Certificate in recognition of the outstanding performance
- Sales and Marketing Profession | GBN Training Center.
- Strategic Procurement Course | Asharqia Champer.
- Professional Marketing Course | Asharqia Champer.
- Customer Service Skills Course | Technical and Vocational Training Corporation.
- Effective Communication Skills | Technical and Vocational Training Corporation.
- Professional Selling Workshop.
- Sales Management Course.
- Best Practices in Procurement Strategy Course.
- General English Standard - Level (A2)

Key Skills

- Leadership Skills
- Analytical Thinking
- Self-Learning
- Empathy
- Problem Solving
- Teamwork
- Time management
- Negotiation
- Communication skills
- Work ethic
- Microsoft office