

Mohamed Ismail

Eastern Region Sales Manager

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PROFESSIONAL SUMMARY

A results-oriented practical supervisor with proven field experience, skilled in project management, data analysis, and building strong client relationships. An expert who ensures effective collaboration with teams to develop innovative solutions that exceed set goals. I am committed to applying my skills and energy to achieve impactful results and seek to join your team to add value and elevate organizational performance through strategic planning and innovation.

WORK EXPERIENCE

Eastern Region Sales Manager | Madar Hardware and Tools Co. Ltd., a subsidiary of Al Fozan Holding Group Feb 2024 - Present Dammam

- Effectively preparing and implementing regional sales plans; managing and motivating the sales team to achieve targets; analyzing market data and identifying growth opportunities;
- building strong relationships with key clients; developing marketing strategies targeted at the Eastern Region; monitoring sales performance and providing periodic reports.

Project Sales Manager - Eastern Region | Madar Hardware and Tools Co. Ltd., a subsidiary of Al Fozan Holding Group Mar 2018 - Dec 2020 Riyadh

Central Region Sales Supervisor | Construction Materials Company, a subsidiary of Al Mudeifer Group Apr 2016 - Jan 2018 Riyadh

Managing and motivating the sales team to achieve set targets; developing sales strategies and increasing market share; monitoring and analyzing sales performance and providing periodic reports; identifying growth opportunities and expanding the customer base; implementing marketing and promotion plans for products and services; communicating with customers and resolving issues quickly and effectively.

Central Region Sales Supervisor | Al Maya Diamond Factory Jan 2014 - Jan 2016 Riyadh

Managing and motivating a sales team to achieve set targets; developing effective sales strategies to increase market shares; monitoring and analyzing sales performance and providing periodic reports; identifying and developing modern sales opportunities in the Central Region; implementing marketing and promotion plans to enhance brand awareness.

EDUCATION

Bachelor of Laws (LL.B) - Law | Cairo University Jan 2004 - Jan 2004 Cairo

SKILLS

- Problem Solving
- Cost Consciousness
- Flexibility
- Pricing Model Development
- Communication Skills
- Teamwork
- Creativity
- Microsoft Office Suite Proficiency
- Procurement Process Optimization

LANGUAGES

ENGLISH (Professional Working)

PERSONAL DATA

Date of Birth: 01 September 1983 1983-09

Nationality: Egyptian

Marital Status: Married

DRIVING LICENSE

Driving license B Driving license