



•

Curriculum vitae •

AHMED MOHAMMED RAMZY

Mobile: 01503334400

**Email: - ahmed.zakaria2007@gmail
.com**

Objective:

My goal is to become associated with a professional organization where I can utilize my skills and gain further experience while enhancing the organization's productivity and reputation.

Education:

- Bachelor's degree of History (Al-Mansoura University - Egypt) "2008- 2012"

Career History:

Shatri Coffee Company for Food Industries, Wholesale Sales Representative Aug2025 - - " Now" Egypt

Selling the products and services to the clients of the company and convincing them about their usability and advantages

- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients •
- and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services

‘Aseel Holding Company for Food Industries Pre-Sales Representative dec2024-jul2025 "Libya

Selling the products and services to the clients of the company and convincing them about their usability and advantages

- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services

Al-Shatri Coffee Company for Food Industries, Wholesale Sales Representative oct2022- dec2024" Egypt "

Selling the products and services to the clients of the company and convincing them about their usability and advantages

- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services

**AM Group Egypt (Coffee Break / Dolphin
Tuna) Vic Wholesale sales representative -
JAN2021- oct2022" Egypt "**

- Selling the products and services to the clients of the company and convincing them about their usability and advantages •
- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services

**AM Group Egypt (Coffee Break / Dolphin Tuna) Wholesale sales
representative direct sales FEB2019–DEC 2020" Egypt "**

- Selling the products and services to the clients of the company and convincing them about their usability and advantages •
- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services •

**Al-Iman Group Company for Trade and Distribution sales
Representative OCT2014-OCT 2018 " Egypt "**

- Selling the products and services to the clients of the company and convincing them about their usability and advantages •
- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •

**Juhayna Food Industries Company
Retail sales representative JUL2012 – SEP2014 " Egypt "**

- Selling the products and services to the clients of the company and convincing them about their usability and advantages •
- Searching for opportunities that enhance the sales and benefit the clients •
- Providing outstanding and special services to the clients •
- Upholding the sales reports, records, and other important documents of the clients •
- Maintaining the interactions with the active foreign and Domestic clients and identifying new clients as well as new business possibilities •
- Developing creative sales initiatives and applying them to improve the financial gains of the organization •
- Ensuring that the requirements of the clients are met •
- Meeting the sales quotations and financial targets •
- Managing the questions of the clients and clearing all their doubts on the products and services •

Languages:

- Arabic: Native language. •
- English: Good writing, reading and speaking. •

Skills:

- Good guide and supporter with the information to customer. •
- Excellent communication skills with ability to negotiate with the customer under adverse conditions. •
- Team player as well working under pressure. •
- Familiarity with Microsoft Word and Excel. •

Personal Information:

- Nationality : Egyptian - •
- Date of birth : 01-January -1991 •
- Male : Gender •
- married : Marital statues •