

Rayyan Bhatkar

Retail Store Designer | Retail Fit-out Project Coordinator | Interior Designer

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Nationality: Indian | Current Location: Mumbai, India | Relocation: Open to UAE & Saudi Arabia | Languages: English, Hindi

Professional Summary

Results-driven Retail & Interior Designer with 12+ years of experience in store planning, spatial optimization, BOQ & CAPEX management, and retail branding, plus 2 years in commercial and residential projects. Proven expertise in reducing CAPEX by 15% while enhancing customer engagement and optimizing store performance. Skilled in collaborating with cross-functional teams, vendors, and stakeholders to deliver innovative, cost-effective, and scalable retail environments.

Core Competencies

- Retail Store Design and Retail Fit-out Project Coordination
 - BOQ Preparation and CAPEX Budget Management
 - GFC / IFC Documentation & Compliance
 - Mall Coordination and Tenant Fit-out Guidelines
 - Furniture, Fixtures and Equipment (FF&E) Selection and Procurement
 - MEP Coordination and Technical Drawings
 - Vendor Negotiation and Contract Finalization
 - Site Surveys, Feasibility Studies and Vastu Compliance
 - Signage and Wayfinding Strategy
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Professional Experience

Trent Hypermarket Pvt Ltd - Tata & Tesco Enterprise | Mumbai

Assistant Manager – Design & Planning | Oct 2012 – Aug 2015

- Conducted feasibility studies and site assessments, ensuring optimal retail space planning.
- Coordinated with architects to secure mall approvals and ensure compliance with Authority Approvals Process.
- Coordinated with structural engineers for preparation and finalization of structural drawings.
- Executed 120+ retail fit-out, increasing foot fall by 20% through strategic layout optimization by doing refurb.
- Led BOQ & CAPEX planning, achieving a 15% cost reduction via vendor negotiations.
- Developed GFC drawings (construction drawings) for seamless project execution across multiple locations.
- MEP Coordination with consultants to integrate technical specifications with design requirements.
- Led a team of 4 designers to complete a project, utilizing AutoCAD, Photoshop, SketchUp and 3ds.
- Performed site visits to ensure interior Fit-out quality control and snag-free handovers.
- Finalized and onboarded new vendors through negotiation and registration processes.
- Successfully delivered Distribution Center, Collection Center, and RPC Facility projects from design to handover.

Ezeefit Modular Furniture System | Mumbai

Interior Designer & Project Coordinator | May 2012 – Sep 2012

- Designed commercial interiors and custom furniture solutions.
- Developed detailed Joinery works drawings, ensuring precision in execution.
- Managed cost estimation, material selection, and vendor coordination, optimizing time and budget.

Raivat Interiors | Mumbai

AutoCAD Draftsman | May 2011 – Apr 2012

- Created technical drawings for residential and commercial interiors, ensuring design accuracy.
 - Conducted on-site measurements for precise execution of design specifications.
 - Prepared detailed blueprints for modular kitchens and custom furniture solutions.
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Education & Certifications

- Interior Designing & Decoration – Industrial training institutive, Mumbai University, 2010
 - Civil Draftsmanship – Mitcon Training Institute, 2011
 - SSC (Grade I) – Mistry High School, Maharashtra State Board, 2008
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Technical Proficiency

- AutoCAD | Photoshop | Sketchup | Revit | Vray | D5 Render | Coohom 3D Rendering | Microsoft Project
 - Microsoft Office (Word, Excel, PowerPoint, Outlook) | Google Workspace
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Key Achievements

- Delivered 120+ retail projects, enhancing operational efficiency and customer experience.
 - Reduced CAPEX costs by 15% through strategic planning and vendor negotiations.
 - Implemented optimized layouts that cut store fit-out execution time by 20%.
 - Standardized fixture designs, ensuring brand consistency across multiple locations.
 - Developed effective wayfinding and signage solutions, improving customer navigation.
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Professional Development & Interests

- Passionate about Retail Innovations, AI-driven Store Design & Smart Retail Technologies.
 - Enthusiastic about Sketching, Photography, and Creative Design.
 - Dedicated to Fitness & Personal Well-being.
 - Continuous learner in Sustainable Materials and Retail Technology.
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