

Ahmed Fathi

Factory Manager | Supply Chain & Procurement Leader

Results-driven Factory Manager and Supply Chain Leader with over 5 years of proven experience in procurement, vendor management, and end-to-end supply chain operations. Expert in optimizing production workflows, implementing Lean Six Sigma methodologies, and achieving measurable cost reductions. Certified Six Sigma Green Belt (ASQ). Adept at contract negotiation, strategic sourcing, and cross-functional leadership. Fluent in English and Arabic.

Keywords:

Procurement, Strategic Sourcing, Vendor Management, Contract Negotiation, Supply Chain Management, Factory Operations, Lean Manufacturing, Six Sigma, Process Improvement, Logistics, Inventory Control, KPI Reporting, ERP Systems (SAP, Oracle), Warehouse Management, Cost Reduction

Core Skills

- Factory Operations & Leadership
- Supply Chain Optimization
- Strategic Sourcing & Vendor Management
- Procurement & Contract Negotiation
- Lean Manufacturing & Six Sigma
- Process Improvement & Workflow Automation
- Inventory Management & Cost Control
- Logistics & Distribution Management
- KPI Development & Reporting
- ERP Systems (SAP, Oracle) & MS Office

Work Experience

Air Management Factory - Dammam, Saudi Arabia

Factory Manager | Jan 2023 - Present

- Lead overall factory operations managing a team of 40+ staff across production, procurement, and logistics.
- Boosted production efficiency by 18% through workflow optimization and lean inventory strategies.
- Negotiated supplier contracts reducing raw material costs by 12% annually.
- Ensured zero safety incidents by implementing strict health, safety, and environmental standards.
- Developed a strategic reporting system that supported new project acquisitions.

Air Management Factory - Dammam, Saudi Arabia

Supply Chain Manager | 2021 - Jan 2023

- Managed full-cycle procurement, warehouse, and logistics operations.
- Implemented just-in-time inventory practices cutting holding costs by 20%.
- Led supplier negotiations improving delivery timelines by 25%.
- Automated purchase request processes with Excel-based tools, increasing operational efficiency.

Controtap Contracting Company (C.T.C) - Saudi Arabia

Procurement Officer | May 2021 - Jun 2022

- Supervised procurement operations and junior staff.
- Built and maintained a supplier database enabling optimized cost comparisons.
- Reviewed contracts ensuring compliance with procurement policies.

Dorr Tamam Contracting Company (D.T.C) - Saudi Arabia

Procurement Officer | Feb 2020 - Mar 2021

- Sourced suppliers and conducted competitive bid analysis.
- Negotiated pricing and delivery terms for project materials.
- Ensured adherence to procurement policies and inventory controls.

Carter Center - USA (Field Office, Sudan)

Logistics & Field Operations Coordinator | Dec 2018 - Dec 2019

- Coordinated logistics and procurement for multi-state field projects.
- Managed project logistics and supply chain reporting across regions.
- Prepared and submitted operational and logistics activity reports.

Sudanese Organization for Research and Development

Field Programs Coordinator | Oct 2017 - Nov 2018

- Led local training and awareness campaigns across assigned regions.
- Coordinated daily field activities and liaised with project stakeholders.

Education

- Diploma in Business Management - University of Gazira - 2020
- Bachelor's Degree in Applied Medical Sciences - University of Gazira - 2017

Certifications

- Six Sigma Green Belt Certification – American Society for Quality (ASQ) – 2023

Technical Skills

- Microsoft Word, Excel, PowerPoint
- ERP Systems (SAP, Oracle Cloud)
- Inventory Management Software
- Data Analysis Tools

Languages

- Arabic: Native
- English: Proficient

Contact Information

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- Location: Dammam, Saudi Arabia
- Iqama: Transferable