

RESUME



Noman Akhtar Khan

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Career Objective:

To work with an organization, which gives me an opportunity to learn and entrust responsibilities in order to achieve organizational objectives and goals.

Experience:

1. (Dec 2022 to Present) working as a Senior Merchandiser at Prime Exports, Rampur .
for Westwing , Burlington , K&K Interiors , Convenience Concepts (iron rod / pipe furniture – side tables , barcarts , console , Iron / steel sheet floor shelves , dining tables , Mirrors , Storage, Tableware , Metalware) .

Responsibilities:

- Working on Product development & attending fairs .
 - Working with Design & Category team to better fulfill customers needs and develop new range with local vendors .
 - Working with Quality & Compliance team to ensure customer satisfaction and meet company standards.
 - Coordinating with suppliers to ensure timely supply of products.
 - Staying on top of production issues and inform to Manager.
 - Working with photo shoot team to ensure customer satisfactions and sharing there information with accuracy .
 - Staying at the forefront of market trends and actively working on changes if needed .
 - Preparing all samples and documents for Agency/Buyer's team visit
 - PPM, Pilot run , TOP Samples , Hangtag / Carton Marking approvals Testing , Packaging , Inspections , Ship Booking , Tracking vessel.
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2. (March 2018 to Nov 2022) worked as a Senior Merchandiser at Nodi Exports for – CB2 , Blends / / Dome Furniture , PTMD – NL (side tables , Shelves, Mirrors , Pendants , Metalware , Storage) & **NAMA HOME**

Responsibilities:

- Working on Product development & attending fairs .
- Ensuring on-site accuracy of all products information & images to maximise sales and customer satisfaction.
- Working with Design & Category team to better fulfill customers needs and develop new range with local vendors.
- Working with Quality & Compliance team to ensure customer satisfaction and meet company standards.
- Coordinating with suppliers to ensure timely supply of products.
- Staying at the forefront of market trends and actively working on changes if needed.

3. (Dec- 2015 to Jan – 2018) worked as a Sales Advisor at Danube Home, UAE. – Furniture , Kitchen wares , table tops , Mirrors .

Responsibilities:

- Working on Product development.
- Converting CAD to physical sample.
- Costing of the Products.
- Working with Design Team .
- Working with sample team and develop the sample as production feasible and cost effective.
- Ensuring timely delivery of goods .
- Monitoring stock keeping unit in warehouse.
- Meeting Buyers and finalizing projects .

4. (August -2013 to Nov - 2015) worked as “Assistant Merchandiser” at Marque Impex,Moradabad (FREEDOM (Australia) , PIER 1 , Westelm , Pottery Barn , Nordstrom , Tchibbo)(iron rod / pipe furniture – side tables ,barcarts , console , Iron / steel sheet floor shelves , dining tables , Mirrors , Tableware) .

Responsibilities:

- Sample Development.
- Costing of Products.
- Reviewing of Samples with Merchandisers in Buying House.
- Rectification of Samples.
- Monitoring the Quality of the Products.
- Production follow up
- PPM , Pilot run , TOP samples , Hangtag / Carton Marking , Packaging , Inspections .

5. (July -2011 to Apr - 2013) worked as a “Sales Merchandiser” at AL Tazaj , Yanbu, KSA .

Responsibilities

- Inventory Management & cost Control .
- Working with Marketing & Quality team.
- Sourcing of new products & negotiating prices with suppliers .
- Attending exhibitions to explore new business opportunities.
- Ensuring timely delivery of goods .
- Monitoring stock keeping unit in warehouse.

Educational Qualification:

- MBA (IB and Retail Management) from T.M.I.M.T, Moradabad in 2010.
- BCA from I.F.T.M, Moradabad in 2007.
- 10+2 Passed from CBSE Board in 2003.
- 10th Passed from CBSE Board in 2000.

Personal Profile:

Father Name	:	Mr. Akhtar Jamil Khan
Date of Birth	:	30.04.1984
Nationality	:	Indian
Marital Status	:	Married
Languages Known	:	Arabic, English, Urdu,& Hindi.