

Muhammad Yasir Shahid

Date of birth: 25th of March, 1996

Nationality: Pakistani

Address: L-820, Sector # 5A/1, North Karachi, Karachi 75860, Pakistan

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* Profile

I want to succeed in an environment of growth and excellence to meet personal and organizational goals.

Qualifications

08/2023 – present
Karachi, Pakistan

Supply Chain Management | MBA
IQRA UNIVERSITY

07/2017 – 01/2022
Karachi, Pakistan

Supply Chain Management | BBA
lima University

DAE
Govt. College, Karachi

SSC (Science)
North Star Public Secondary School, Karachi

Experience

07/2022 – present
Karachi, Pakistan

Manager Exports
MZW Logistics (Pvt.) Ltd.

- Managed export shipment inquiries from foreign agents and local customers, ensuring clear communication and prompt responses which enhanced client satisfaction.
- Skillfully negotiated competitive rates with carriers, agents to secure favorable pricing for clients in sea transportation, ultimately maximizing cost savings for the company.
- Thoroughly checked all documentation for export shipments, maintaining accuracy and compliance which reduced errors and expedited processing times.
- Coordinated sea freight inquiries with precision, preparing detailed quotations and seamlessly collaborating with both local and international clients, leading to improved service delivery.
- Provided comprehensive sea freight solutions, meticulously addressing client-specific requirements to ensure maximum satisfaction and fostering long-term relationships.
- Efficiently assisted clients in resolving claims, payment issues, or pending shipments related to sea freight, ensuring prompt solutions and maintaining trust.
- Prepared export documentation such as MBL & HBL, which streamlined operations and ensured compliance with regulatory requirements.
- Monitored market trends, competitor activities, and customer feedback, helping to inform strategic decisions and improve service offerings.
- Developed strong relationships with international freight forwarders and customs agents, helping to navigate regulatory challenges and ensuring compliance, which minimized delays and costs.

Monitor progress in real-time and proactively address issues, leading to increase in on-time deliveries.

- Trained and mentored a team of five export coordinators, enhancing their skills and efficiency, which resulted in a smoother workflow and increased productivity across the department.

09/2021 – 07/2022

Executive Documentation Seagold Private Limited

- Submit ESI through online portal via Email
- Preparation of all documents of Ocean Export shipments
- Responsible for communicating with customers
- Submit Online BL amendment
- Developed and implemented a comprehensive documentation system that streamlined internal processes, which reduced document retrieval time by 30%, helping teams access critical information more efficiently.
- Coordinated cross-departmental training sessions on documentation best practices, enhancing overall team productivity and ensuring consistent quality standards across all written materials.

02/2016 – 09/2021

Operation Incharge Freight Solutions Pakistan

- Handle Import / Export (Air/Ocean) shipments
- Submit booking online or via E-mail in shipping line
- Rates negotiation with shipping line
- Submit ESI through online portal b via Email
- Preparation of all documents of Import / Export shipments
- Handle DDP, DDU & Ex-Works Shipments
- Responsible for communicating with customers
- Follow up all shipments in transit

11/2013 – 02/2016

Assistant Air Freight PK Logistics & Supply Chain Management Pvt Ltd

- Responsible for freight prices with airlines
- Booked all meat & perishable shipment on daily basis
- Preparation of all documents of export shipments
- Filing all documents of export shipments
- Preparation of daily booking sheet
- Responsible for communicating with CUSTOMERS.
- Follow up all shipments in transit

Computer Skills

- COMPUTER SKILLS

Certified in MS Office Outlook Internet Operating Operating different software

Text

Father's Name: Shahid Iqbal
NIC #: 42101-6S29047-6
Gender: Male
Religion: Islam
Marital Status: Married

References

To be furnished on demand.

PREVIEW