

Curriculum Vitae

Personal Information

- Name: Karim Adel Mohamed
- Date of Birth: 14 December 1993
- Nationality: Egyptian
- Marital Status: Married
- Military Service: Completed
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Career Objective

Dynamic and results-driven professional with more than 8 years of experience in Amazon account management, operations, supply chain, and procurement. Skilled in process optimization, team leadership, and strategic planning. Seeking to leverage expertise in Amazon systems, Odoo ERP, and supply chain management to drive business growth and operational excellence.

Work Experience

Operation & Supply Chain Manager (March 2018 – Present)

- Oversee and streamline daily operations to enhance efficiency and productivity.
- Develop and implement operational strategies to meet company goals.
- Supervise warehouse operations, inventory control, order fulfillment, and quality assurance.
- Coordinate with procurement and sales teams to ensure timely availability of stock.
- Manage vendor relationships and negotiate contracts.
- Lead a team of 10 employees, providing training, mentoring, and performance evaluations.

Amazon Account Manager (2016 – Present)

- Managed multiple Amazon seller accounts, handling product listings, inventory, and pricing.
- Created and optimized PPC advertising campaigns to boost sales and visibility.
- Conducted keyword research and applied SEO strategies to improve product rankings.
- Handled customer inquiries and maintained high seller ratings.
- Achieved consistent sales growth through data-driven strategies.

Odoo System Specialist (2018 – 2023)

- Worked with Odoo ERP system for 5 years, managing operations, reporting, and inventory.
- Customized workflows and integrated modules to improve efficiency.
- Supported business teams with ERP-related processes and troubleshooting.
- Developed expertise in Excel and Word to streamline reporting and documentation.

Purchasing Manager (2013 – 2016)

- Managed procurement operations, supplier negotiations, and purchasing strategies.
- Ensured cost-effective sourcing and timely delivery of goods.
- Maintained accurate records of orders, contracts, and supplier performance.
- Improved purchasing efficiency and reduced costs through negotiation and planning.
- Led a procurement team, providing guidance and performance evaluation.

Education

Bachelor of Arts – Psychology

Faculty of Arts, Helwan University (2012 – 2016)

Grade: Very Good

Skills

- Amazon Seller Central (Product Listing, PPC, SEO, Customer Service)
- ERP Systems: Odoo (Excellent, 5 years experience)

- Microsoft Office: Word (Excellent), Excel (Excellent)
- Operations & Supply Chain Management
- Procurement & Vendor Management
- Team Leadership & Staff Training
- Problem Solving & Analysis
- Time Management & Communication

Languages

- Arabic: Native
- English: Good