



ANAS AHMAD

SENIOR SALES REPRESENTATIVE

CONTACT



Al Madina Al Munawara



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LANGUAGES

Arabic

English

SKILLS

Microsoft Office (Word, Ecel, PowerPoint)

Windows Platform

HOBBIES



PERSONAL PROFILE

Reliable and performance-driven Inside Sales Representative with a proven track record in meeting and exceeding sales quotas, increasing profits, successfully managing large amounts of customer accounts, and building and maintaining professional relationships with clients.



EDUCATION

2001 - 2003 **INFORMATION TECHNOLOGY**

Al Arabia college - Amman, Jordan

Programming, Networking, Computer maintenance



WORK EXPERIENCE

2009 - Present **Abbott Nutrition (Madinah Area)**

- Assisted mid-level and senior sales representatives in managing client accounts, generating leads, and maintaining customer relationships
- Organized meetings and appointments with main customers to promote our products
- Reviewed sales performance for sales division and generated key reports for monthly, quarterly and yearly meetings
- Assessed client needs based on current objectives, supply and demand



2004 - 2008 **Basamah Trading Company (Nestle)**

- Key Account Sales (Panda, Carrefour, Othaim) in al Qasim and the remote areas around it
- Communicated with existing customers via phone or email, developed and maintained professional relationships

COURSES

- Key Account Management Workshop
- Professional selling skills
- Time and Territory Management
- Negotiation Skills
- Assertiveness
- Presentation skills
- Leadership Skills

NOTES

- Valid Driving License in KSA
- Valid KSA Accommodation