

MOHAMED AHMED ZAYED

RETAIL SALES MANAGER

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SUMMARY

Dynamic and results-driven Retail Sales Manager with proven experience in leading sales teams, enhancing customer experiences, and driving revenue growth. Expertise in inventory management, visual merchandising, and developing effective sales strategies. Strong communicator with a passion for coaching, motivating, and achieving targets. Skilled at analyzing market trends to optimize product offerings and maximize sales performance.

TECHNICAL SKILLS

- Inventory Management Systems.
- Customer Relationship Management.
- Data Analysis & Reporting.
- Visual Merchandising SoftwareVisual Design.
- E-commerce Platforms.
- B-udgeting & Financial Management.
- Social Media & Digital MarketingUser.
- Point of Sale.

PROFESSIONAL EXPERIENCE

Kazary company

(Mar.2023 - Till now)

Store Manager

- Oversee Daily Operations: Manage store opening/closing, customer service, and staff scheduling.
- Team Leadership: Lead, train, and motivate sales associates to achieve performance goals.
- Sales & Performance Management: Monitor sales, set targets, and implement strategies to boost revenue.
- Inventory Management: Ensure stock levels are maintained, manage stock replenishment, and oversee inventory control.
- Visual Merchandising: Implement and maintain store displays to enhance product visibility and customer experience.

Kazary company

(Jul.2022 - Mar.2023)

Assistant Manager

- Support Store Operations: Assist the Store Manager in overseeing day-to-day store activities and team operations.
- Team Leadership: Supervise and guide sales associates, ensuring high performance and customer service standards.
- Sales Targets: Help set and achieve sales goals, tracking performance and implementing strategies for improvement.
- Customer Service: Resolve customer complaints, ensure satisfaction, and maintain a positive store environment.

Kazary company

(Feb.2021 - Jul.2022)

Sales

AMS number one company

(Jan.2019 - Feb.2021)

Sales

Town Team company

(Apr.2018-Jan.2019)

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EDUCATION

Bachelor of Commerce

(2019-2023)

Zagazig University .

- Accounting Department

ADDITIONAL INFORMATION

- **Languages:** arabic (Native) and English (Good).
- **Computer skills:** Trio, Oracle Software and Microsoft Office.
- **Soft Skills:** Hard Worker, Teamwork, Responsible, Self-Learning nd Handling Pressure.
- **Courses:** Diploma in Integrated Skills accredited From and Human Resources accredited a (At Information Technology Center).