



Mohamed Ahmed Saed

📍 Al Riyadh, KSA

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Professional Summary

A highly organised and enthusiastic professional with a proven track record of being a hard worker and quick learner. Demonstrates exceptional team working abilities and is result-oriented, consistently achieving goals through effective time management. Known for taking responsibility and embracing challenges, aiming to leverage these skills in future career advancements.

Work History

06.2023 - 06.2025

Medical Sales Representative

CINFA Company

- Managed pharmaceutical portfolio, including anti-hypertensives Olme Range, antibiotics Levoact- Flomocin, analgesics Coxicel, dyslipidemia lipizet, anti-histamines Destamin, erectile dysfunction devarin, and infertility products Trezol.
- Oversaw accounts for Dallah Hospital, Al Shafi Group, Innova Group, and El Khaligi Group.

06.2022 - 06.2023

Key Account Specialist

ALHAMAYED Company

- Managed pharmaceutical portfolio comprising Emanera PPI, Rhinoial Nasal Spray, Aerochamber Device, and Arthri-flex Massage cream.
- Oversaw key accounts including SMC Hosp, Dallah Hosp, Care Hosp, Sanad Hosp, and EL Mowasat Hosp.

04.2015 - 04.2022

Senior Medical Representative

JAMJOOM PHARMA KSA

- Achieved second KSA Best Achiever ranking in 2019 with a performance rate of 121%.
- Developed a comprehensive portfolio, including anti-histamine, cough therapy, sildenafil, wound healing, dermal products, haemorrhoids treatments, H2 blockers, mouthwash, and vaginal douching.
- Collaborated effectively with various specialist doctors across almost All Riyadh.

06.2014 - 03.2015

Medical Representative

SIGMA PHARMA

- Provided comprehensive overview of company operations in Egypt.
- Managed portfolio for diabetic and cholesterol-related products including Lipitor and Vitamin B Complex.

06.2009 - 01.2013

- Established relationships with key opinion leaders (KOLs) in Alexandria to enhance product visibility.

Community pharmacist

At Dr/Dalia Mady pharmacy. •

- At Dr/Neama tallah pharmacy.

Skills

- Organized
- Enthusiastic
- Hard worker
- Quick ability to learn
- Team Worker
- Result Oriented
- Time Management
- Challenger
- Take Responsibility

Education

06.2012

Bachelor of Pharmacy, Alexandria University
GPA: Good degree

Personal Information

Date of Birth: 25August1990

Marital Status: Married

- **Iqama:** Sales Specialist
- **SCFHS:** Valid

Custom

Available upon Request