

Ahmed Samy Mohamed

Sales

Alexandria, Egypt | +201286554576 | ahmedsamy201087@gmail.com
| Date of Birth: August 27, 1994 | Marital Status: Single

PROFILE

Results-driven Sales Representative with over 5 years of experience in B2B and B2C sales. Proven track record of achieving sales targets, closing deals, and building strong customer relationships. Skilled in negotiation, sales strategy development, and lead generation. Expertise in digital marketing, after-sales support, and providing exceptional customer service. Seeking to contribute expertise in sales management and relationship building to drive growth and success in a dynamic team.

PROFESSIONAL EXPERIENCE

Sales **Apr 2023 – Present**

Arac

- Achieved sales targets and closed deals using effective negotiation and persuasion skills.
- Developed and implemented sales strategies to generate leads and increase sales.
- Delivered exceptional customer service and provided after-sales support to ensure client satisfaction.
- Built and maintained strong customer relationships, fostering long-term business growth.

Sales – LC Waikiki **Oct 2020 – Mar 2023**

Carrefour Mall

- Closed sales and exceeded monthly targets by leveraging sales techniques and product knowledge.
- Implemented B2C sales strategies and email marketing campaigns to engage customers.
- Ensured inventory management by restocking shelves and performing stock counts.
- Delivered outstanding customer service, fostering customer loyalty and repeat purchases.

Sales – Nike **Mar 2018 – Mar 2020**

San Stefano Mall

- Consistently met sales goals by effectively engaging customers and utilizing upselling techniques.
- Used data analysis to tailor sales strategies and improve customer experience.
- Provided personalized product recommendations, driving customer satisfaction and repeat business.
- Managed inventory, stock levels, and ensured store presentation aligned with brand standards.

Sales **Jan 2017 – Feb 2018**

Tommy Hilfiger

- Successfully closed sales and met sales goals through strong communication and customer engagement.
- Managed product displays and merchandising to enhance customer experience and drive sales.
- Handled customer returns and exchanges, ensuring customer satisfaction and problem resolution.
- Worked as part of a team to ensure efficient store operations and meet overall sales objectives.

EDUCATION

Bachelor of Laws **Mar 2016 - Jul 2022**

Faculty of Law - Alaaazareta, College Complex
Overall Grade: Pass

SKILLS

Technical Skills:

- Closing deals and achieving sales targets
- Sales and marketing (B2B and B2C)
- Sales data analysis
- Digital marketing and email marketing
- Tele-sales
- Time and task management
- Building effective sales strategies
- After-sales support

Soft Skills

- Strong negotiation and persuasion skills
- Customer relationship management and building long-term relationships
- Problem-solving and solution-oriented
- Self-motivation and results-driven
- Ability to work under pressure
- Flexibility and adaptability to changes
- Teamwork and communication with teams
- Attention to detail
- Effective customer communication
- Critical thinking

LANGUAGES

Arabic :Native

English:Good