

RESUME

MD SAMIUDDIN

SALES ENGINEER

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Objective: In quest of a good breakthrough, this upgrades my Professional skills and utilizes my talent to the fullest of my potential, and let me be an effective member for the growth and development of the organization.

Academic Profile:

B. TECH with ELECTRONICS and INSTRUMENTATION from JNTU University with 1st class, at ROYAL INSTITUTE OF TECH. AND SCIENCE in 2009.

Experience:

- Working as **Sales Engineer at Saudi Pipes Systems Co., Jeddah, Saudi Arabia** from OCT., 2014 to till date.
- Worked as **Electronics Engineer at Riyadh Cables Group of Companies, Riyadh, Saudi Arabia**, From Dec., 2012 to July, 2013.
- Worked as **Electronics Engineer at El-Khayyat Group of Companies, Jeddah, Saudi Arabia**. From April, 2011 to June, 2012.
- Worked as **Electronics Engineer at ECIL (ELECTRONICS CORPORATION OF INDIA LIMITED), Hyderabad**. From Sept. 2009 to April, 2011.

Responsibilities:

- Prepare documentation for both Local and Export Sales (e.g. Sales Quotation, Sales Order, Invoices, Packing List, Shipping documents, etc).
- Prepares Schedule for daily routine activities.
- Ensure that all documentation is encoded/sorted in PRISMA system.
- Generate reports from PRISMA/Excel and submission of reports to sales manager on regular basis or as required
- Coordinate with Production Department, Warehouse and Logistics to ensure orders are produced, available and shipped as per requirement of the customer.
- Preparation of documentation required for different AUDITS of the company.
- Maintaining the records and documentation of the sales department.
- Communicate to different customers by visiting their offices and sites.

- Communicates with the project consultants with their requirements before, during and after the projects.
- Taking feedback and after sales service from the customers to maintain the quality of the products.

Skills:

Tools : MS Office, PRIMA SYSTEM

Typing Speed : 25-32 WPM

TIA SERV1 : SUCESSFULLY COMPLETED ***SIMATIC S7*** COURSE FROM **ASM AUTOMATION, JEDDAH, KSA.**

QMS COURSE : COMPLETED **QMS AUDITOR** COURSE FROM **RESOURCE INSPECTION CANADA INCORPORATED, AL KHOBAR, KSA.**

Personal Profile:

Father's Name : MD SHAMSUDDIN

Date of Birth : 11-07-1987

Nationality : Indian

Marital Status : Married

Driving License : Valid Saudi driving license

Passport Number : R5935188

Languages : English, Arabic, Hindi, Telugu and Urdu

Permanent Address : H. No: 10-2-57,
A Battery Lane, Hyderabad-500 004, T.G, India.