



AHMED ZAKI

Address: Al Shefa District, Riyadh – Saudi Arabia
Phone: +966 503436421
Date of Birth: 30/01/1999
Driving License: Valid – Saudi Arabia
Email: ahmedzakihalim529@gmail.com

Objective

Ambitious and experienced Sales Project Representative with a solid background in sanitary ware, ceramics, and industrial marketing. Seeking to leverage expertise in project management, sales operations, and building strong client relationships to increase company sales and market share through innovative selling strategies and comprehensive customer-focused solutions that align with organizational goals.

Education

Bachelor's Degree in Administrative Information Systems

- Graduated: 2020

Professional Experience

Projects Sales Representative - Daamah Trading Est. – Riyadh, Saudi Arabia (Feb 2024 – Present)

- Driving project-based sales operations by presenting tailored sanitary ware solutions to contractors, consultants, and key decision-makers to ensure successful project acquisition.
- Building and maintaining long-term client relationships by providing technical support, price negotiations, and professional after-sales services to maximize customer satisfaction.

Sales Representative – Showrooms - Ahmed Al-Selab Ceramics & Sanitary Ware – Egypt (2022 – 2024)

- Delivered high-quality customer service in showrooms by advising clients on the best sanitary ware and ceramics solutions based on their project requirements.
- Executed effective sales strategies to increase revenue, upsell premium products, and ensure smooth order processing and delivery coordination.

Marketing Assistant - Galva Metal Iron & Steel Co. – Egypt | (2021 – 2022)

- Assisted in developing and implementing marketing plans to promote iron and steel products across targeted industrial sectors.
- Conducted market research and competitor analysis to identify trends, new opportunities, and enhance the company's positioning in the market.

Training & Certifications

- Certificate in Digital Marketing – (2023)
- Certificate in Project Management Essentials – (2022)
- Advanced Sales & Negotiation Skills – (2021)

Personal Skills

- Strong work ethic and commitment to achieving goals
- High adaptability and ability to work under pressure
- Creativity and innovative problem-solving
- Time management and organizational skills
- Professionalism and attention to detail
- Leadership & Team Collaboration

Languages

- Arabic: Native
- English: Very Good