



AMR GALAL

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Sheikh Zayed City, Giza, Egypt

BUSINESS DEVELOPMENT EXECUTIVE - REAL ESTATE CONSULTANT

Dynamic and goal-driven Business Development Executive & Real Estate Consultant with over 7 years of proven success in sales and 4+ years in real estate, specializing in driving revenue growth, client relationship management, and strategic lead conversion. Adept at working in fast-paced, target-driven environments with a strong command of market trends in the UAE and MENA regions. Known for closing high-value deals, building trust with high-profile clients, and aligning property solutions with client investment goals. Bilingual in Arabic and English, with intermediate Spanish skills and strong communication and negotiation abilities. Ready to relocate and deliver immediate value in a high-performance real estate team.

STRENGTHS AND EXPERTISE

P&L Management	Financial Reporting	Team Leadership
Business Development	Negotiation Skills	Communication
Strategic Planning	Client Relationship Management	Operations Management

EDUCATION

MSA University
Bedfordshire University
Bachelor of Arts in Languages

LANGUAGES

Arabic : Mother Tongue
Spanish: Intermediate
English: Fluent

PROFESSIONAL EXPERIENCE

Taskeen (Nawy) Property Consultant Jan 2025 - Currently

- Writing reports for clients with factual conclusions.
- Helping my teammates in different cases
- Everyday orientations and presentations
- Contacting potential clients to offer them quality property consultancy services.

Anqa Factory (KSA) Business Development Specialist Dec 2022 - Nov 2023

- Establish and maintain relationships with international partners and customers.
- Negotiate contracts with potential and existing international customers.
- Monitor and analyze international markets for trends and opportunities.
- Identify and develop new international sales channels and markets.

Sultan Bay Hotel (Gouna) Guest Relation Jan 2022 - Oct 2022

- Providing guests with high-end service so they can enjoy an awesome vacation.
- Receiving all guests inquiries about hotel and trips
- Handling all papers and documents in the front desk

Kreativ For Investments Property Consultant Jan 2024 - Dec 2024

- Writing reports for clients with factual conclusions.
- Assessing a client's property needs.
- Contacting potential clients to offer them quality Property consultancy services.

Palm Hills Developments Real Estate Agent (Ambassador) Sep 2022 - May 2023

- Promotional materials to advertise properties and attract potential buyers.
- Providing excellent customer service and support throughout the property buying and selling cycle ensure client satisfaction.

Mobile Shop Branch Manager Jan 2019 - Dec 2019

- Works to reach sales targets on a continuous basis and report on deliverables to the top management within expected reporting deadlines.
- Maintain relationship with buyers and product managers