

Adeeb Abdulaziz Al-Hanbaji
Management Information Systems Graduate

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SUMMARY

Motivated and customer-focused sales professional with diverse experience across retail and service industries. Proven ability to meet sales targets, deliver excellent customer service, and work effectively under pressure. Skilled in communication, time management, and teamwork, with a commitment to continuous learning and contributing to organizational growth. Seeking an opportunity in a dynamic company to utilize my sales expertise and interpersonal skills to drive results and customer satisfaction.

EXPERIENCE

Sales Representative, Jarir Bookstore currently employed

- Personalized customer service and sales support.
- Achieve sales targets and maintain high customer satisfaction levels.
- Assist customers with product selection and inquiries.

Sales Representative, Landmark

- Promoted and sold a variety of retail products.
- Assisted in visual merchandising and inventory organization.

Sales Representative, Naama Company

- Managed customer interactions and provided tailored solutions to client needs.

Sales Representative, Sanabel Al-Salam

- Increased sales through upselling and product recommendations.

Employee, Uber

- Provided transportation services ensuring safety and timeliness.

EDUCATION

Bachelor's degree in Public Administration,

King Abdulaziz University — 2023

TRAINING COURSES

- Business Operations and Investment Opportunities for Startups – Riyadh 2024
- Product Management and Design – Riyadh (2024)
- Training Program – Abdul Latif Jameel Company
- Training Program – "Sila Manasiki Bseha"

SKILLS

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| • Microsoft Office proficiency | • Customer service excellence |
| • Communication and interpersonal skills | • Attention to detail and accuracy |
| • Time management and organization | • Teamwork and ability to work under pressure |

CERTIFICATES

Analysing investment opportunities for projects

Analysing investment opportunities for projects

Product management design