

ABDULLAH SULAIMAN AL-INZI

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PROFESSIONAL SUMMARY

Motivated Sales Professional with over 2 years of experience in B2B and retail sales. Skilled in client acquisition, product marketing, and achieving sales growth targets. Known for adaptability, teamwork, and maintaining high customer satisfaction levels.

PROFESSIONAL EXPERIENCE

Sales Representative – Kaif Al-Shuyoukh Company

Jul 2023 – Nov 2024

- Increased monthly sales by 20% through targeted client acquisition strategies.

- Built and maintained relationships with over 50 active clients, achieving a 95% satisfaction rate.

- Supported the sales team in exceeding annual revenue goals through effective product promotion.

Sales Specialist – Ebda' Al-Istishariyyin Factory

3 Months

- Focused on lead generation and client acquisition to expand the company's customer base.

- Collaborated with engineers and management during client negotiations.

- Played a key role in increasing initial brand awareness during the factory's startup phase.

EDUCATION

Bachelor's Degree – Imam Muhammad Ibn Saud Islamic University

Marketing Certificate – Skyler Training Institute

SKILLS

- Customer Satisfaction & Client Acquisition
- Product Marketing & Sales Strategy
- Negotiation & Team Collaboration
- Working Under Pressure
- Arabic & English Proficiency