

AHMED ABDALLAH ELNAGHY

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 Jeddah, Saudi Arabia

OBJECTIVE

A sales representative is seeking an opportunity in a reputable company where my skills, experience, and academic background can be implemented, utilized, and professionally developed. And take the company to advanced levels during my position as a sales representative. Gain experience and make a positive interaction with the practical field to achieve success.

EXPERIENCE

Sales teamleader

The Edition real state Development-a sister company of upwyde Development

March202
5-till now

- Conducting marketing research: This includes collecting and analyzing all data about customers, the market, and competitors in order to identify opportunities and challenges in light of the company's overall capabilities.
- Goal setting, training, coaching and mentoring, analyzing relevant data, and many other tasks that ultimately aim to attract more customers, make successful sales, and increase the company's profits
- Achieve management goals by being able to achieve the expected sales volume and motivate the sales team to achieve it.
- Develop a successful sales plan that provides customers with all the information about the product and the company, whether related to time, place, or price.
- Achieving sales goals: "Through good planning and organization, careful selection of each employee in the team, and raising their efficiency by identifying important training programs.
- Leadership trait by being able to direct and influence the sales team and help them achieve their assigned tasks.

April
2024 –
March
2025

Sales teamleader | Kayan real estate development

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Sales representative

March 2022 - April 2024

O Pay

New Damietta

- **Find new clients**
 - **Developing Sales volume.**
 - **Achieving the monthly targets**
 - **maintain and grow your customer base**
- Sales representative**

Oct 2020 - Feb 2022

FAWRY

New Damietta

- **find new Customers and contract them at pos**
- **Lead Sales team and develop action. plans to achieve the company’s objections**
- **Feedback issues and processes are recorded until the customer confirms the problem**

Sales representative

Dec 2019 - Sep 2020

Kellogg’s Egypt

New Damietta

- **Achieve or exceed weekly, monthly and annual sales goats targets Scan the sales area and identify**
- **All potential customers to sell and display their company’s products.**
- View the company’s products and show the product features to customers and deal with all customers in the region. And develop sales.

Courses

-E-marketing course Online course

E-marketing Academy 2025

-THE GENERAL ENGLISH COURSE

American language center - Jan 2013

-ICDL (V.4)

Egyptian Company for Computer - dec, 2010

EDUCATION

Bachelor of Commerce, Mansoura University

**July
2017**

LANGUAGES

- **Arabic** : Native Language
- **English** : Good