



Albaraa Khalid Ahmed

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📍 Saudi Arabia , Jazan , Abha , Khamis Mushait , Hafar al-Batin

🌐 Yemenis

📅 25/07/1992

👤 Single

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COMPUTER SKILLS



Kastel	90%
FinnOne	90%
Loss	90%
MS Office	90%

LANGUAGES



Arabic	★★★★★
English	★★★★★
Chinese	★☆☆☆☆

SUMMARY



Basically my job over the last 10 years boils down to representing several banks and auto leasing finance companies at the most luxurious and oldest global auto dealers showrooms in Saudi Arabia. I'm a results-driven person, joyful, committed, and persuasive. I have excellent communication skills and a high level of customer commitment. Multi-skilled with the ability to plan & develop existing and new customers through ethical sales methods and consistent high customer service. Possessing a good team spirit, deadline-oriented, and having the ability to succeed in a demanding sales environment.

WORK EXPERIENCE



Sales Representative

Jun 2025 - Present -

Osoul Modern Finance Co.

📍 Saudi Arabia , Abha - Khamis Mushait - Jazan

Sales Representative

Oct 2023 - May 2025

Shawq Salman Issa Haqawi Logistics Services Est.

📍 Saudi Arabia , Abha - Khamis Mushait

Sales Representative

Feb 2023 - Oct 2023

Alinma Bank - Auto Lease Financeing

📍 Saudi Arabia , Abha - Khamis Mushait

Sales Agent

Jan 2021 - Jan 2023

Banque Saudi Fransi - Auto Lease Financeing

📍 Saudi Arabia , Abha - Khamis Mushait - Hafar al-Batin

Auto Leaseing Sales Officer

Mar 2020 - Dec 2020

Bank Albilad - Auto Lease Financeing

📍 Saudi Arabia , Abha - Khamis Mushait

Sales Representative

Feb 2019 - Dec 2019

Saudi Finance Company

📍 Saudi Arabia , Jazan

Sales Representative

Mar 2015 - Aug 2018

NCB Bank - Auto Lease Financeing

📍 Saudi Arabia , Abha - Khamis Mushait - Jazan

Trainee

Dec 2012 - Dec 2014

STC Company Field Operations Installations and Reforms Department

📍 Saudi Arabia , Abha

RESPONSIBILITIES AND ACHIEVEMENTS



2015 - Present -

- Handling the direct sales and after sales and customer services.
- Monthly target ranges between 2 Million SAR to 4 Million SAR depending on sales seasons.
- Successfully developed my own sales strategy in order to manage time wisely and assist customers in a higher professional courteous manner.
- I took care of the full sales cycle from prospecting to meeting clients and closing the deals.
- Representing the bank at the auto dealers' showrooms like Hyundai, Toyota, Kia, Ford, Chevrolet, Mazda, etc.
- Assisting the clients in putting a leasing plan that would enable them to drive away in the car of their choice with the utmost comfort and ease.
- Monthly target ranges between 30 to 55 vehicles depending on sales seasons.
- Checking and detecting all documents submitted by Clients and ensure all papers are clear from manipulation.
- Answer inbound and outbound calls professionally and efficiently.

- Address customer inquiries, provide information, and offer solutions.
- Handle customer complaints and resolve issues effectively.
- Maintain a positive and helpful demeanor to ensure customer satisfaction.
- Utilize customer relationship management (CRM) systems and other relevant software.
- Navigate computer systems and databases to access customer information.
- Maintain accurate and up-to-date customer records.
- Develop a strong understanding of company products and services.
- Effectively communicate product information to customers.
- Recommend products or services based on customer needs.
- Islamic Tawarruq Financing systems.
- Manage relationships with vendors, ensuring timely and cost-effective procurement of materials and services.
- Coordinate logistics teams, fostering a collaborative and productive work environment.
- Demonstrate flexibility in adapting to changing logistics needs and market conditions.
- Effectively communicate with internal and external stakeholders, including suppliers, customers, and team members.

EDUCATION



Diploma in Computer Science Specialized in Network Technology Dec 2012 - Dec 2014

Al-Khaleej Higher Institute for Training

📍 Saudi Arabia , Abha

- Under Supervision of the Technical and Vocational Training Corporation.

COURSES



Business Development & B2B Sales Course - Sales Machine: The Sales Training
B2B Master Course - Sales Strategy Course - B2B and B2C Sales Course - Retail
Managment Course - Sales Managment Course - Grammar Launch Advanced:
Upgrade your speaking Course.