

YADHUKRISHNAN A S

Procurement Specialist

Phone: +966549182238 | +919633645468

Email: yadhu.a.arakkal@gmail.com

Location: Riyadh, Saudi Arabia

Professional Overview

Highly skilled Procurement specialist with over 6 years of experience in sourcing, vendor management, and cost reduction strategies. Demonstrated expertise in sourcing high-quality materials and negotiating contracts. Adept at managing inventory levels and collaborating with cross-functional teams to align purchasing strategies with company goals. Proven ability to drive efficiency and optimize procurement processes.

Skills

- Strategic sourcing
- Vendor evaluation
- Contract management
- Purchase order processing, inventory and category management
- Cost analysis, budgeting and spend optimization
- E-procurement systems & ERP tools like SAP
- Effective stakeholder and supplier relationship management
- Strong negotiation and persuasion skills
- Time management
- Market research, supplier benchmarking and cost saving strategies
- Project management & reporting dashboards (Excel, Power BI)

Work Experience

Country Buyer – Fresh Food & FMCG (Bakery, Fish & Meat)

LULU GROUP INTERNATIONAL | 2023 – Present

- Managed procurement operations for Saudi Arabia, ensuring cost-effective sourcing of goods and services in alignment with corporate standards and local regulations.
- Developed and maintained relationships with local and international suppliers to negotiate pricing, contracts and delivery terms.
- Analyzed market trends and supplier performance to identify opportunities for cost savings and supply chain improvements.

Store Buyer (Grocery Food, Nonfood, Health & Beauty)

LULU GROUP INTERNATIONAL | 2018 – 2023

- Negotiated contracts with key suppliers.
- Collaborated with the production and finance teams to optimize inventory levels, reducing excess inventory and freeing up working capital.
- Conducted supplier audits and performance reviews ensuring compliance with quality standards and timely delivery.
- Conducted market research to identify potential new suppliers and contributed to the vendor evaluation process.
- Prepared and maintained purchasing reports, providing insights into purchasing trends and opportunities for improvement.
- Developed and maintained strong relationship with key suppliers, resulting in improved delivery times and reduced lead times.

Education

Bachelor's degree, B.Com (Co-operation)

MG University – 2013

Languages

- English
- Arabic
- Hindi
- Malayalam