

Personal Info

■ Dammam, Saudi Arabia

■ +966553943449



Hisham.alameery@hotmail.com

Skills

- Business Development
- Sales Management
- Customer Service
- Negotiation
- Communication
- Leadership
- Microsoft Office
- Problem Solving
- Time Management

Languages

Arabic (Native)

English (Fluent)

Hisham Tawfiq Alameery

Business Development & Sales Professional

Professional Summary

Motivated and results-driven professional with strong experience in business development, sales leadership, and client relationship management. Skilled in negotiation, team coordination, and achieving performance targets with proven success in improving operations and customer satisfaction.

Professional Experience

Business Development Officer – Walaa Cooperative Insurance Company (Feb 2024 – Feb 2025)

Built and maintained client relationships, presented tailored insurance solutions, and contributed to achieving company sales targets.

Sales Team Leader – Jarir Bookstore (Apr 2019 – Feb 2024)

Led a sales team to exceed targets, optimized store operations, trained staff, and improved customer experience.

Assistant Engineer – Sondo Al-Arabiya Contracting Co. (Feb 2015 – Jul 2017)

Reviewed technical drawings, supervised site work, and ensured compliance with quality and safety standards.

Financial Collector – Esterdad Alosool Co. (for SNB) (Aug 2025 – Present)

Negotiated payment plans, achieved monthly collection goals, and ensured adherence to company and bank policies.

Education

Diploma in Architecture Technology – Higher Training Institute for Industrial Technology (2017)

Grade: Good (76%)