

Resume — Waleed Atyah Alharthi

Professional Title: Sales Consultant I Designer (Carat)

Email: <waleed_1994@hotmail.com>

Phone: <0536503040>

City: Taif, Saudi Arabia

Employment Status: Not currently employed | Immediate start

Professional Summary

Sales Consultant with solid experience in retail and design, combining persuasive selling, customer service, and proposal preparation. Proficient with Carat design software, POS systems, and CRM tools. Skilled at analyzing client needs, delivering tailored solutions, and ensuring post-sale satisfaction.

Work Experience

Sales Consultant – Jarir Bookstore

2016-12-01 – 2021-11-11

- Retail sales and customer service; operated POS and handled transactions.
- Merchandised products, organized shelves, and participated in stock counts.
- Resolved customer complaints and provided quick solutions.

Sales Consultant – SACO

2021-12-10 – 2022-01-17

- Assisted customers in product selection and purchase via POS.
- Maintained store display standards and stock organization.

Designer/Sales Consultant (Carat) – ixina

2022-01-26 – 2023-01-25

- Designed projects using Carat software according to client requirements.
- Prepared proposals and coordinated project execution.
- Ensured quality standards and customer satisfaction during installation.

Sales Consultant – NIULI

2023-02-23 – 2023-05-18

- Handled B2B client interactions and identified needs.
- Prepared quotations and followed through to order closure.
- Coordinated delivery and after-sales support.

Education

B.A. in English Language – <Taif University > – <Taif>

Skills

- Retail Sales | Negotiation & Persuasion | Customer Service
- Proposal Preparation & Follow-ups | Project Coordination
- Design with Carat | Space Planning
- CRM | POS Systems | Microsoft Office

Languages

- Arabic: Native • English: Very Good