



MOHAMED HAGRAS

PROFILE

Highly motivated sales representative with extensive customer service and sales experience, proven track record of driving increased sales and enhancing the company's reputation within the target market. Skilled in delivering effective presentations and overcoming objections. Adept at persuasive negotiation to successfully close sales contracts. Proficient in Customer Relationship Management, ensuring strong client partnerships. Committed to working smartly to maximize business revenue.

CONTACT

- Mobile: +966 56 485 2466
- Nationality: Egyptian
- Birth Date: 28/12/1995 • [LinkedIn](#)
- Email: Mohamedhagrass@outlook.com

CERTIFICATES

- Technical for non-technical ([SAIC Motor International](#)).
- Small project management course (Ministry of Youth and Sports).

SKILLS

- CRM Software.
- Sales Operations.
- Marketing.
- Communication Skills.
- Market Research.
- Problem Solving.
- Continuous improvement.
- Microsoft Office.

WORK EXPERIENCE

SENIOR SALES AND MARKETING SPECIALIST

AREEJ AL KHALEEJ (AL AJAMY)

Nov 2023 – Present

- Marketing cars through various platforms to generate leads.
- Managing numerous phone calls to establish profitable customer relationships.
- Presenting the best available solutions to customers and offering alternatives.
- Scheduling effective follow-up plans to align with customers' journeys.
- Providing professional consultation to aid customers in decision-making.
- Initiating and finalizing deals with attention to detail at all stages.
- Remember to follow up with customers after making a sale to maintain the relationships.

SENIOR SALES AND MARKETING SPECIALIST

ABAZA AUTO TRADING, TANTA, EGYPT

May 2023 – Nov 2023

- Proficient in marketing for various types of cars, ensuring effective promotion and sales.
- Exceptional customer service skills when selling cars, prioritizing client satisfaction.
- Proactive approach to meeting and fulfilling all client needs.
- Strong emphasis on follow-up and customer care after sales are completed.

SALES REPRESENTATIVE

EL TAREK AUTOMOTIVE, TANTA, EGYPT

Aug 2020 – May 2023

- Consistently achieved and surpassed full targets multiple times.
- Proficiently resolved customer problems, ensuring high satisfaction levels.
- Actively contributed to the team's success in achieving top sales performance.
- Recognized as an ideal employee on multiple occasions for outstanding contributions.
- Instrumental in formulating and implementing plans to enhance sales operations.

EDUCATION

BACHELOR OF PHYSICAL EDUCATION.

TANTA UNIVERSITY, EGYPT

2014-2018