

Hussein Mohamed Bahaa El-Din Hussein

Sales Representative



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Date of Birth 17 November 1997

A dedicated and versatile professional with diverse experience across sales, customer service, hospitality, driving, and real estate. Known for strong communication skills, reliability, and excellent teamwork. Adept at adapting to new environments, solving problems efficiently, and building positive client relationships. Proficient in computer applications.

Education

Aug 2020	Bachelor’s Degree in Law Faculty of Law, Cairo University
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Work History

Sales Representative

Jumia

Was Responsible for:

- Developing new business opportunities and maintained strong relationships with key clients.
- Conducting market analysis and customer research to enhance product offerings.
- Working with the team to achieve and surpass sales targets, resulting in an increase in overall revenue.

Sales Representative

Al Joker

Was Responsible for:

- Delivering effective sales presentations to clients, meeting their needs and increasing product sales.
- Assisting in the development and execution of marketing strategies to promote new products.
- Providing continuous support to customers post-sale, ensuring high levels of satisfaction.

Sales Representative

Al Hamd for Foodstuff

Was Responsible for:

- Managing a portfolio of clients, consistently achieving monthly sales quotas.
- Presenting products and services to customers, focusing on their specific needs and preferences.
- Helping resolve customer inquiries and issues to maintain satisfaction and loyalty.

Sales Representative

Waffrah Company

Was Responsible for:

- Promoteing the company’s range of products to clients, ensuring they had all necessary information.
- Working closely with the customer support team to address client needs and feedback.
- Consistentling surpassed sales targets, enhancing overall business performance.

Driver

Uber & InDriver

Was Responsible for:

- Providing safe, timely, and comfortable transportation for passengers.
- Ensuring customer satisfaction through courteous behavior and attention to detail.
- Effectively managing time, optimizing routes and reducing travel time

Waiter & Floor Manager

Lasrina Café, Tourist Village

Was Responsible for:

- Ensuring exceptional service to customers in a high-traffic environment.
- Supervising and managed the floor team to ensure smooth service and customer satisfaction.
- Assisting in training new employees, improving team performance and service delivery.

Waiter & Floor Manager

Centro Café

Was Responsible for:

- Delivering high-quality service to customers, maintaining high levels of satisfaction.
- Managing floor operations during peak hours, optimizing the efficiency of staff and customer service.
- Conducting stock management and coordinated with suppliers to ensure the availability of needed materials.

Real Estate Broker

Freelancer

Was Responsible for:

- Providing property consultation services to clients, assisting in buying, selling, and renting properties.
- Conducting property viewings, facilitating decision-making processes for potential buyers.
- Negotiating favorable terms between buyers and sellers to close deals efficiently.

Technical Skills

- Sales & Marketing
- Customer Service
- Hospitality Management
- Driving & Transportation
- Real Estate
- Technology
- Microsoft Office (Word, Excel, PowerPoint)

Personal Skills

- Communication
- Problem Solving
- Teamwork
- Adaptability
- Leadership
- Multitasking
- Attention to Detail
- Time Management

Languages

- Arabic: Native
- English: Very Good