

# **Abdulrahman Mohammed Al-Saud**

## **PROFESSIONAL SUMMARY**

Sales professional with over 8 years of experience, skilled in building strong client relationships and consistently achieving sales targets. Experienced in developing effective sales strategies, negotiating deals, and analyzing market needs to deliver tailored solutions. Proficient in leading and motivating sales teams to achieve optimal performance.

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## **WORK EXPERIENCE (AL RAJHI BANK)**

- Sales (Full Time)
- Sales - Enkmon Financial Company (One year)
- Collection Officer (One year)
- Customer Service (One year)

## **OTHER EXPERIENCE**

- Call Center Company STC, Riyadh, KSA (Customer Service, 10 months)
- Shas Trading & Maintenance Co. Ltd., Riyadh, KSA (Sales, One year)
- Arabian Bawadi Investment Company, Riyadh, KSA (Customer Service, 8 months)
- Ital Consult Company, Riyadh, KSA (Engineers Affairs Follow-up Supervisor, Two years)

## **QUALIFICATION**

High school (Science)

## **SKILLS**

- Talking to others eloquently, with courage, objectivity and calmness

- Leading teamwork according to administrative planning competently
- Able to create excellent relations
- Able to work within a team and individually

## **COMPUTER SKILLS**

PowerPoint | Word | Excel

## **LANGUAGES**

Arabic (Native) & English (Fluent)