

MOHAMMAD AL KADAH

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LinkedIn: <https://www.linkedin.com/in/mohammed-al-kaddah-606b4696/>

Summary of Qualifications

- Practice and dedicated professional with 11+ years of experience in Electrical Engineering and Sales Engineering.
- High level of responsibility and fast-learning traits with over 5 years of experience in management and supervision.
- Good eye for details; well organized, skilled in setting priorities with strong interpersonal and communication skills.
- Strength in analyzing, researching, organizing and problem solving.
- Computer literate in MS Word, Excel, Access, Power Point and Photoshop.
- Hard working, trustworthy, punctual and successful in mastering new skills through hands-on experience.
- Highly skilled in drafting designs for engineering projects and ability to work in CAD software.

Areas of Expertise

- Installation, Termination Fiber Optic
- AC/DC Circuits Design
- Programming Languages
- Maintenance in Hardware, Software
- Installation DATA & Telephone Cables
- Programming Microcontrollers
- Occupational Health & Safety
- Technical and Troubleshooting Skills
- WHMIS and First Aid
- Sales Trades
- Technical Sales & Marketing
- Regional Sales Management
- Electronic Machines
- Electrical Control Boards

Technical Skills

AutoCAD | C++ | MATLAB | SAP | CCNA | PIC & ATMEL | PLC | EAGLE | MS OFFICE | DSP

Professional Experience

Technical Factory

JUNE 2018-Present

AMMERAAL BELTECH, 290 Britannia Road East, Mississauga, ON L4Z 1S6 Canada

- Preparing and cutting the belts for pressing
- outdoor installation for the damage belts at the site of our customer
- Preparing and maintaining machine at the Factory.

Sr. Technical Sales Engineer

MAY 2017-MAY 2018

AEMSCON (Advanced Electro-Mechanical System Contracting), Saudi Arabia

- Managed and coordinated the company's projects at the Eastern Area of Saudi Arabia.
- Followed up the company's senior customers and provided support, solutions using advanced problem-solving skills.
- Attended project meetings of the company and develop plans and schedules for the implementation of projects.
- Brought new projects with regard to HVAC, FMP, LOW CURRENT SYSTEM and Smart & Automation Homes.

Key Account Specialist Engineer

JAN 2015-MAY 2017

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AMT (Advanced Micro Technology), Saudi Arabia

- Coordinated, resolved and responded to 70-100 key account customers.
- Achieved profits of \$10 million per year equivalent to 90% of target in a year.
- Implemented and administered the low current products, as product manager position.
- Researched and determined status of credit facility of company's clients.

Professional Experience Continued

Sales Engineer

JUL 2008-JAN 2015

A. ABUNAYYAN Group, Saudi Arabia

- Supported for Telecom, GSM, DATA Networking (Active & Passive components), installation for copper data & telephone cable (cat3, cat5e, cat6, cat7 and termination and splicing for fiber optic cables with accessories services in KSA.
- Followed-up & responded to more than 60 clients and provided solutions.
- Participated in the development plans for marketing and selling of products.
- Achieved profits up to \$5 million per year, equivalent to 85% of target in a year, with total margin of \$25-30 million.

Electrical Engineer

SEP 2007-JUL 2008

MHG Group-Triview TV Factory, Syria

- Solved any facing problem in the production line in the Factory Machines (Radial, Sequencer and VCD Machines).
- Designed, developed and studied the Electrical circuits (AC & DC Volts).
- Managed the cultivation of Electronic Components on the Board of LCD & LED TVs.
- Produced and maintained 950 unit CRT-TV 32", 450 unit CRT-TV 42", 330 unit CRT-TV 51", 280 unit LCD-TV 32" and 210 unit LED-TV 42" per half a year.

Education

Bachelor Degree of Electrical Engineering Electron and Communication Department

2007

Damascus University, Syria

Language

Arabic | English