

Ahmed Mohamed EL Sayed

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Career Objective:

- Seeking for a challenging position in your International organization where I can work in stimulating environment that will make me enhance and improve my knowledge, flexibility and skills to best serve the organization to success.
- Highly energetic and dependable Business-to-Business Sales representative with a superb customer service and sales record. Adept at working well independently with little to no supervision or as part of a sales team.

Education :

- Bachelor Degree , Faculty of commerce Alazhar University 2021.
- Major : Accounting department.
- Grad : (good)

Work Experience:

- Worked as a Customer Service, Sales, and Insurance Officer at Banque Misr from 07/2023 to Present.
- Sales representative at Skillza Learning (YC WC22) Cairo – Egypt from 07/2022 to 07/2023
- Property Consultant at Aqar Map Company Cairo – Egypt from 01/2022 to 06/2022
- Worked as a Telesales Representative at Home.eg Real Estate Marketing Company from 06/2021 to 01/2022.
- During my academic years, I continuously worked on developing my communication, presentation, and leadership skills.
- Gained hospitality experience in Sharm El-Sheikh, working in several roles including Host, Captain Order, and Room Service at:
 - Sultan Gardens Resort
 - Sonesta Beach Hotel
- Worked as a Cashier at Ghazala Hypermarket in Dahab.
- Served as Staff Manager and Cashier at a café and restaurant in Dahab called Same Same But Different.
- Worked as Staff Manager and Captain Order at Qasr El Baron Café and Restaurant in Faqous, El Sharqia, Egypt.
- Held the position of Staff Manager at Water Valley Academy in Faqous, El Sharqia – an academy featuring a swimming pool, café, restaurant, and retail shops.
- Worked as a Cashier at Mashallah Restaurant in Dahab.
- Founded and managed an online store named El Baron Store, where I was responsible for sales and account management.

Internships Experiences:

- Summer training at Banque misr online(2021). :
 - 1) Banking services
 - 2)communication skills
 - 3)customers services.
 - 4) Bank loans
 - 5)team work
 - 6) principles of Banking
 - 7)Problem-solving
 - 8)presentation skills
- Training real estate at aqar map(April 2022)
 - 9) training on Apex software and ERP systems, gaining practical knowledge in business operations, accounting processes, and inventory management .(2023)
 - 10) zendesk customer services (2024) Linked in Learning.
 - 11) Growth & Agile Mindset. EDGE CONSULTANTS.

Languages skills :

- Arabic :mother tongue.
- English: Very good (Speaking, Writing and listening).

Computer Skills:

- Very good in microsoft programs (exel, powerpoint, word)
- CRM
- ERP System
- FCUPS System
- SIBEIL System
- OASIS System
- I can learn any other software.

Personal skills :

- Outgoing, easy to communicate with.
- Problem solver.
- Presentation, leadership skills.
- Work under pressure individual and within team work.
- Volunteer.
- Can work alone or alongside a team.
- Negotiation Skills
- fast learner.
- Ability to multi-task, organize, and prioritize work.
- dedicated and goal driven.

Personal Information:

- Date of Birth : 1/3/1998
- Marital Status :Single
- Military Status : Postponed
- Nationality : Egyptian